

**GOVERNMENT OF PUERTO RICO  
PUBLIC SERVICE REGULATORY BOARD  
PUERTO RICO ENERGY BUREAU**

**NEER**

**Received:**

**Apr 13, 2021**

**3:03 PM**

**IN RE:** THE UNBUNDLING OF THE  
ASSETS OF THE PUERTO RICO  
ELECTRIC POWER AUTHORITY

**CASE NO.:** NEPR-AP-2018-0004

**SUBJECT:** April 15 Technical Conference;  
Presentation

**MOTION TO SUBMIT PRESENTATION TO BE PROJECTED DURING  
THE APRIL 15, 2021 TECHNICAL CONFERENCE**

TO THE HONORABLE PUERTO RICO ENERGY BUREAU:

1. On February 5, 2021, the Puerto Rico Energy Bureau of the Public Service Regulatory Board (the “Energy Bureau”) issued a *Resolution and Order*<sup>1</sup> setting the procedural calendar for the case of caption. The procedural calendar establishes that the second Technical Conference will be held on April 15, 2021 (the “April 15 Technical Conference”).

2. On April 9, 2021, the Energy Bureau issued a *Resolution an Order*<sup>2</sup> in which it stated that the April 15 Technical Conference will be held remotely and also, directing the Puerto Rico Electric Power Authority (the “Authority”) to file a copy of the presentation to be used during the April 15 Technical Conference today, on or before 5:00 pm.

3. In compliance with the Order, the Authority hereby submits its presentation for the April 15 Technical Conference. Exhibit A.

WHEREFORE, the Authority respectfully requests the Energy Bureau to note the Authority’s compliance with the Order.

RESPECTFULLY SUBMITTED.

In San Juan, Puerto Rico, this 13<sup>th</sup> day of April 2021.

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<sup>1</sup> *Resolution and Order* entered on February 5, 2021 (the “Feb 5 Order”).

<sup>2</sup> *Resolution and Order* entered on April 9 , 2021 (the “Order”).

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**CERTIFICATE OF SERVICE**

It is hereby certified that, on this same date, I have filed the above motion with the Office of the Clerk of the Energy Bureau using its Electronic Filing System at <https://radicacion.energia.pr.gov/login>, and a courtesy copy of the filing was sent via e-mail to [hrivera@oipc.pr.gov](mailto:hrivera@oipc.pr.gov), [ramonluisnieves@rlnlegal.com](mailto:ramonluisnieves@rlnlegal.com); [manualgabrielfernandez@gmail.com](mailto:manualgabrielfernandez@gmail.com); [ccf@tcm.law](mailto:ccf@tcm.law).

In San Juan, Puerto Rico, this 13<sup>th</sup> day of April 2021.

/s Joannely Marrero Cruz

Joannely Marrero Cruz

Exhibit A



# Unbundled Rates for Wheeling

Technical Conference #2



April 15, 2021





# Purpose & Agenda

## Purpose:

- Per Resolution and Order issued February 5, 2021 related to Case No. NEPR-AP-2018-0004, PREPA is required hold this Technical Conference to address the following:
  - Present preliminary findings related to the rate design and testing of the proposed unbundled rate
  - Present preliminary findings related to the work performed in the uniform wheeling agreement
- To meet these requirements, PREPA's consultant, Guidehouse, has prepared the following materials and will discuss the work to date, preliminary findings and identified key challenges.

## Agenda:

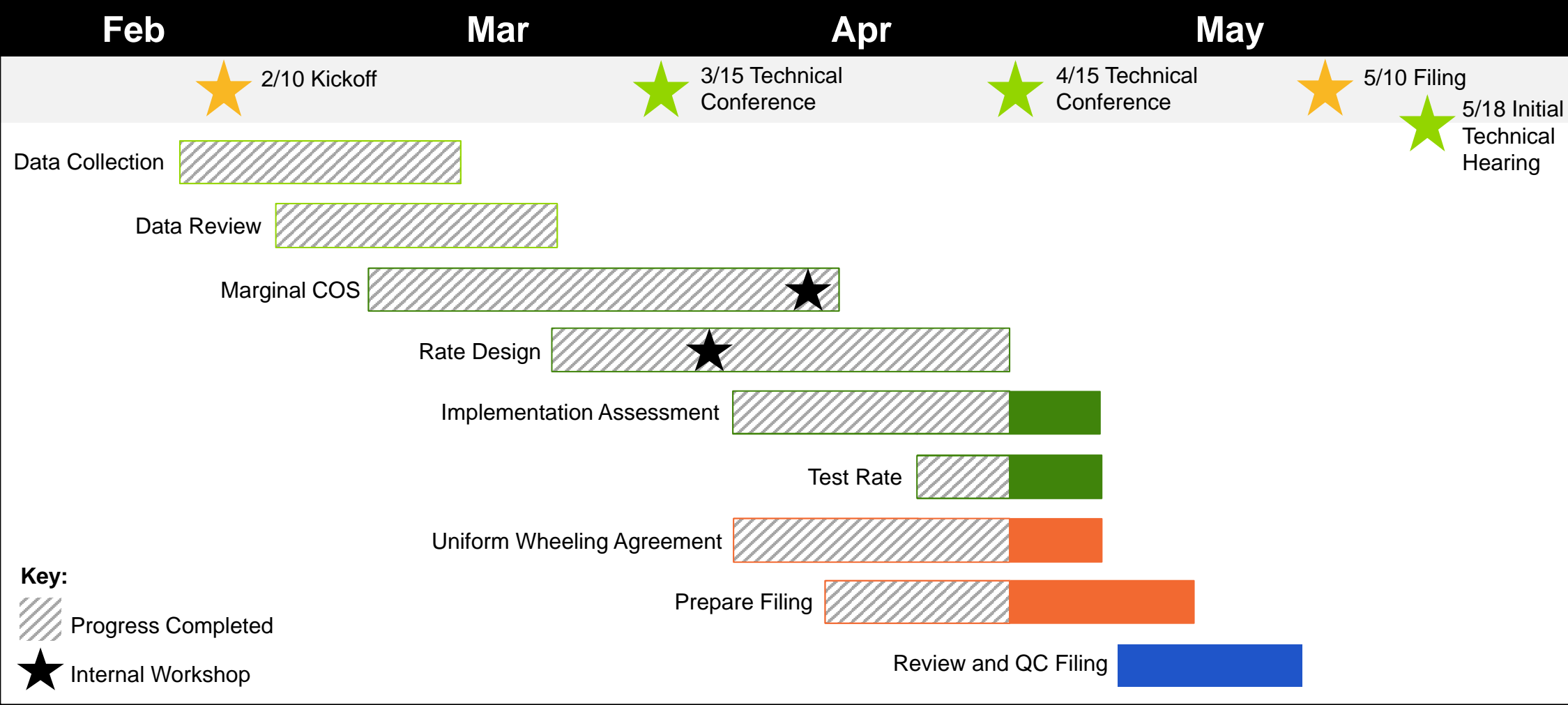
### Unbundled Rate Structure

1. Step by step description of process to develop the unbundled rate structure
2. Preliminary results of components for unbundled rates
3. Key challenges in setting unbundled rates

### Uniform Wheeling Services Agreement

1. Step by step description of Uniform Wheeling Services Agreement process
2. Key challenges in developing Uniform Wheeling Services Agreement

# Schedule Recap



# Unbundled Rate Structure

## *Step by Step Process*

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*Note: This symbol indicates a slide that will be presented during the Technical Conference. Slides without this symbol provide additional context for readers but will not be presented unless there are specific questions on the material.*



# Unbundled Rates – Step by Step



## Step 1: Determine “Bundles” of Services

Identify distinct functions needed to fully serve load (Generation, Transmission, Distribution, Billing)

## Step 2: Determine “Marginal Costs” for each Service

Using PREPA’s forecasted data, determine cost drivers and then calculate marginal costs by service

## Step 3: Determine Marginal Cost RRQ

Determine total drivers by customer class and calculate marginal costs revenues by service

## Step 4: Determine “Residual” Cost RRQ

Using approved revenue requirement, determine remaining, or ‘residual’ revenue requirement not recovered

## Step 5: Determine Costs Avoided by PREPA

Identify which marginal and residual costs by service are avoided by PREPA if a customer chooses alternative supply

## Step 6: Determine Incremental Costs to PREPA

Identify which marginal and residual costs by service may increase if a customer chooses alternative supply

## Step 7: Calculate Cost Reflective Rates & Allocate Costs

Determine cost driver by customer class, calculate cost reflective rate & use cost reflective rate to allocate costs to class

## Step 8: Determine Billing Determinants

Determine cost driver by customer class, calculate cost reflective rate & use cost reflective rate to allocate costs to class

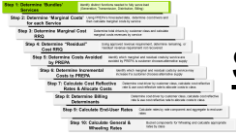
## Step 9: Calculate End-User Rates

Calculate rates by rate component and aggregate to end-user rates

## Step 10: Calculate General & Wheeling Rates

Bucket components for Wheeling and calculate appropriate rates by class

# Unbundling of Services

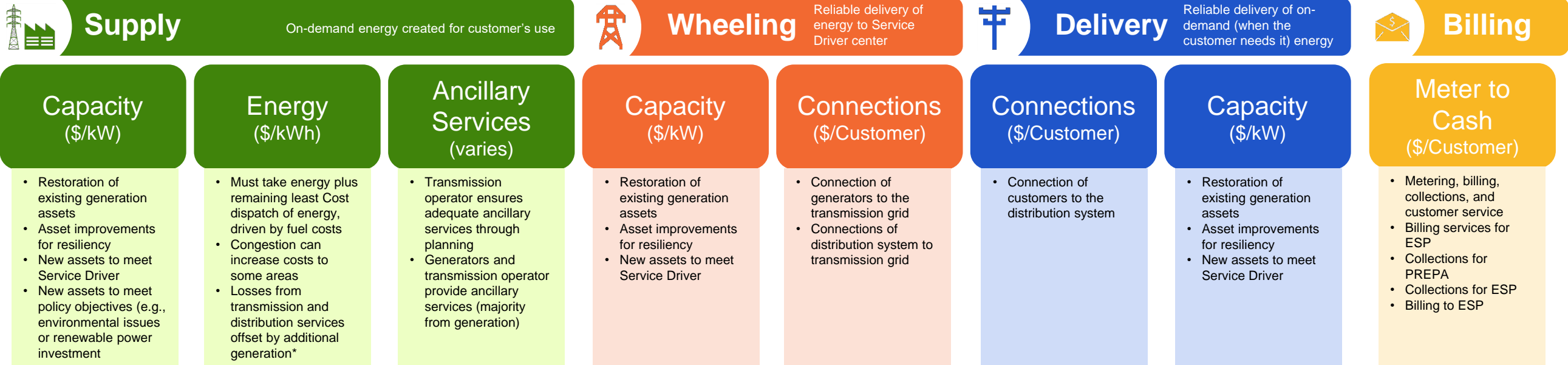


## Step 1: Determine “Bundles” of Services



### Customer Receives kWh on Demand

Customer consumes energy on site, selecting an ESP, on-site generation or PREPA to provide supply

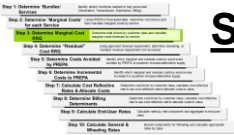
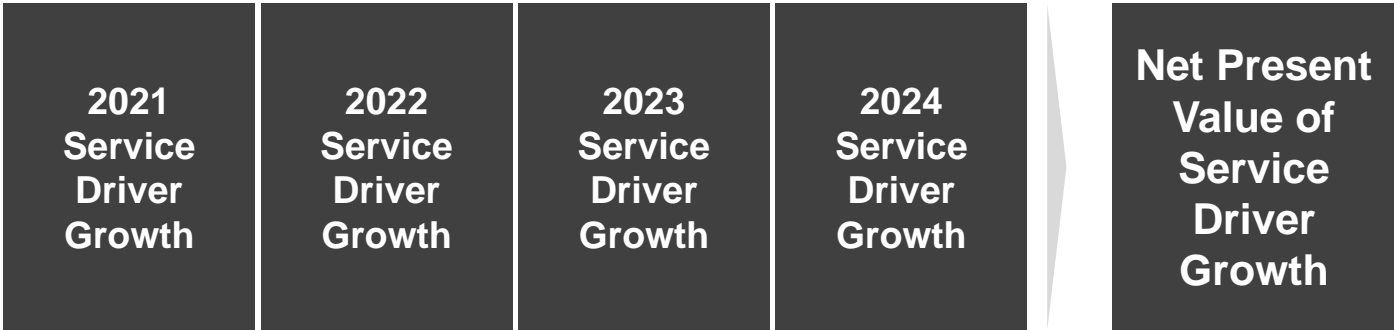
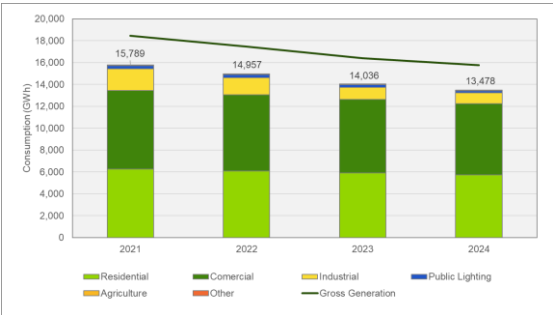
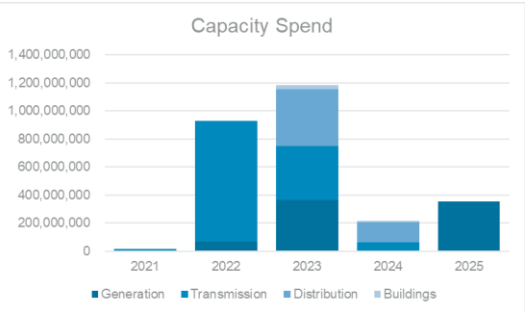


# Unbundling of Services



## Step 2: Determine Cost Drivers & “Marginal Costs” for each Service

Choices for Cost Driver – measurable and tracked (proxies may be needed for some)



## Step 3: Determine Marginal Cost RRQ



Marginal cost is incremental cost of producing an incremental unit

Marginal cost driver is that incremental unit that creates the marginal cost (e.g., kW, kWh, or customer)

Marginal cost revenue is revenue collected if all customers were bill the marginal cost based on their individual marginal cost driver

# Unbundling by Services & Cost Causation



## Step 4: Determine Residual RRQ

Service RRQ

-

Service Marginal Cost RRQ

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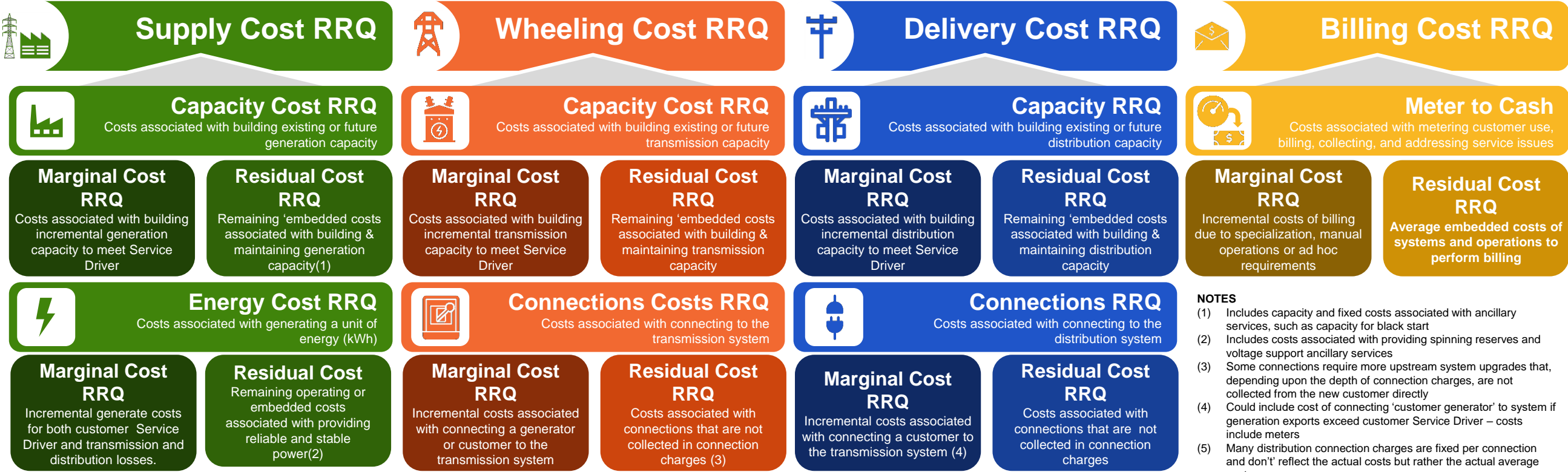
Service Residual RRQ

Approved revenue requirement is the revenue authorized by PREB to be collected by PREPA to cover costs

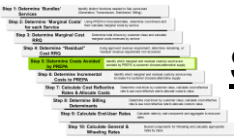
Residual RRQ are remaining authorized revenues not collected or over-collected from marginal costs and often include 'fixed' or 'stranded' costs

Authorized Revenue Requirement (RRQ)

Total revenue authorized by PREB for PREPA to collect, less costs 'avoided' by alternative supplies for energy and generation capacity

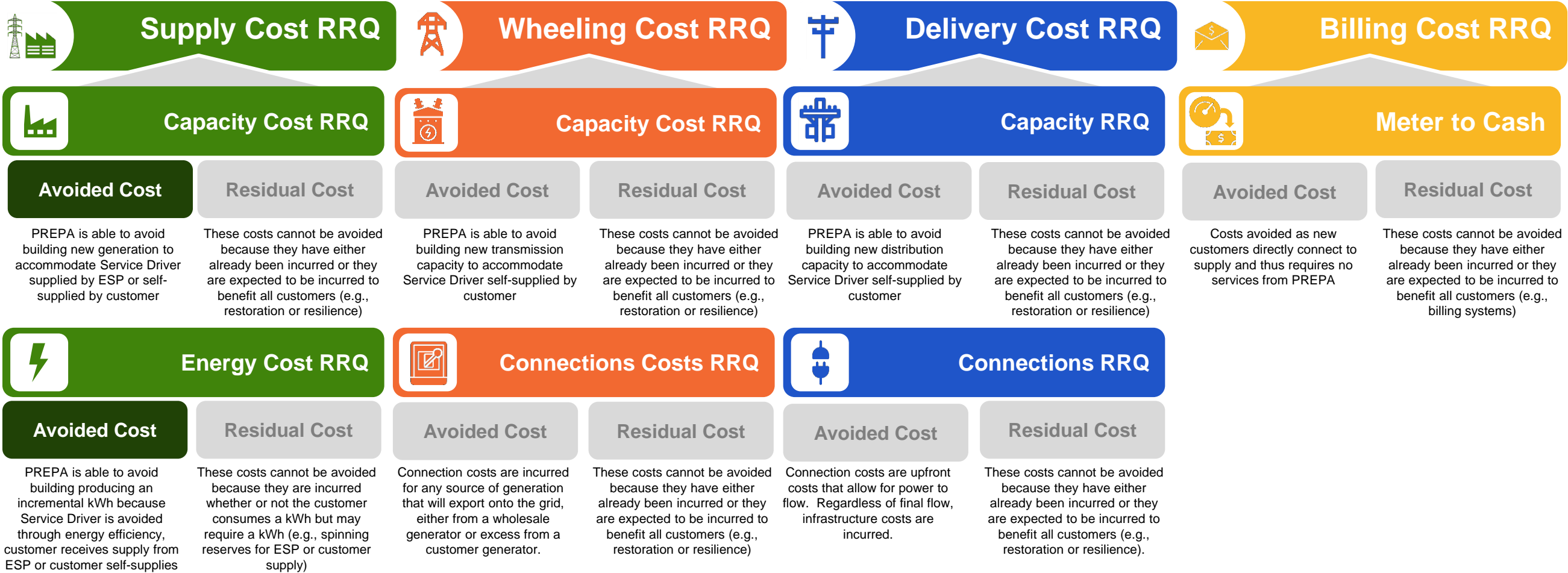


# Unbundling by Services for Wheeling

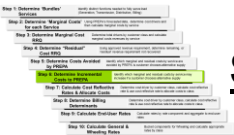


## Step 5: Determine Costs Avoided by PREPA from Customer Choosing Alternative Supply

Avoided costs = marginal costs assumed to be avoided

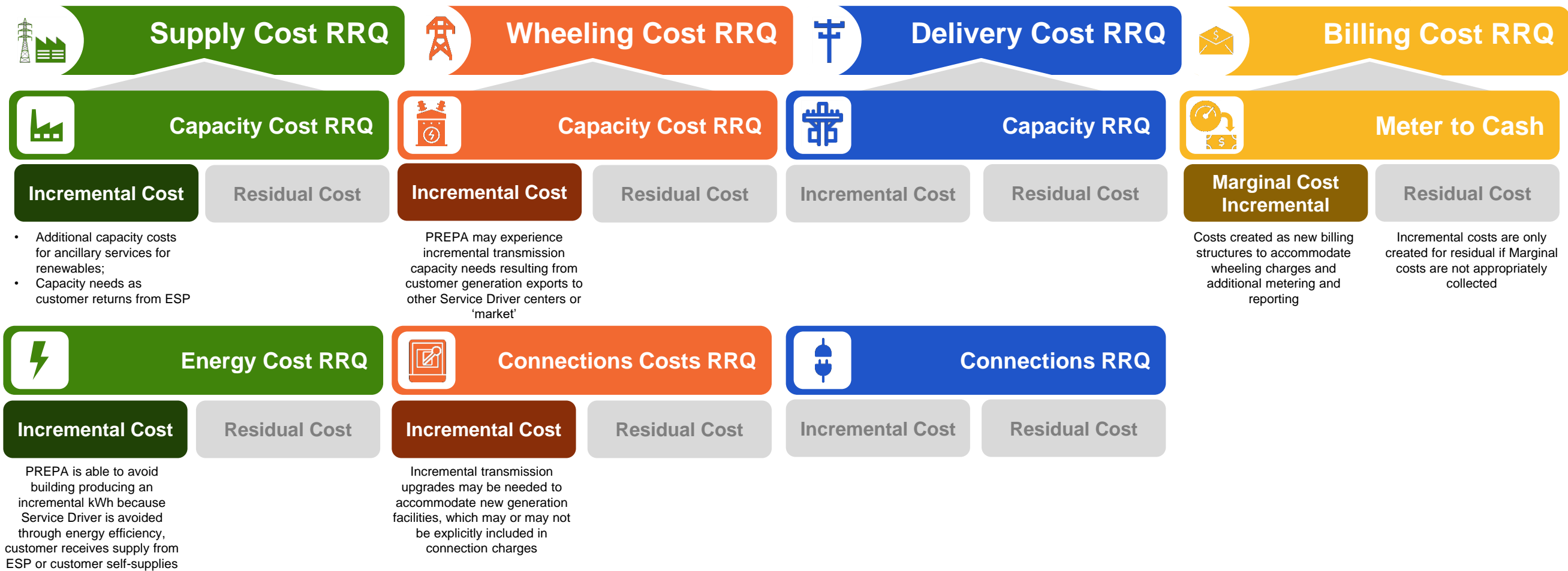


# Unbundling by Services for Wheeling

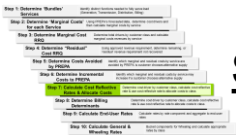


## Step 6: Determine Incremental Costs to PREPA from Customer Choosing Alternative Supply

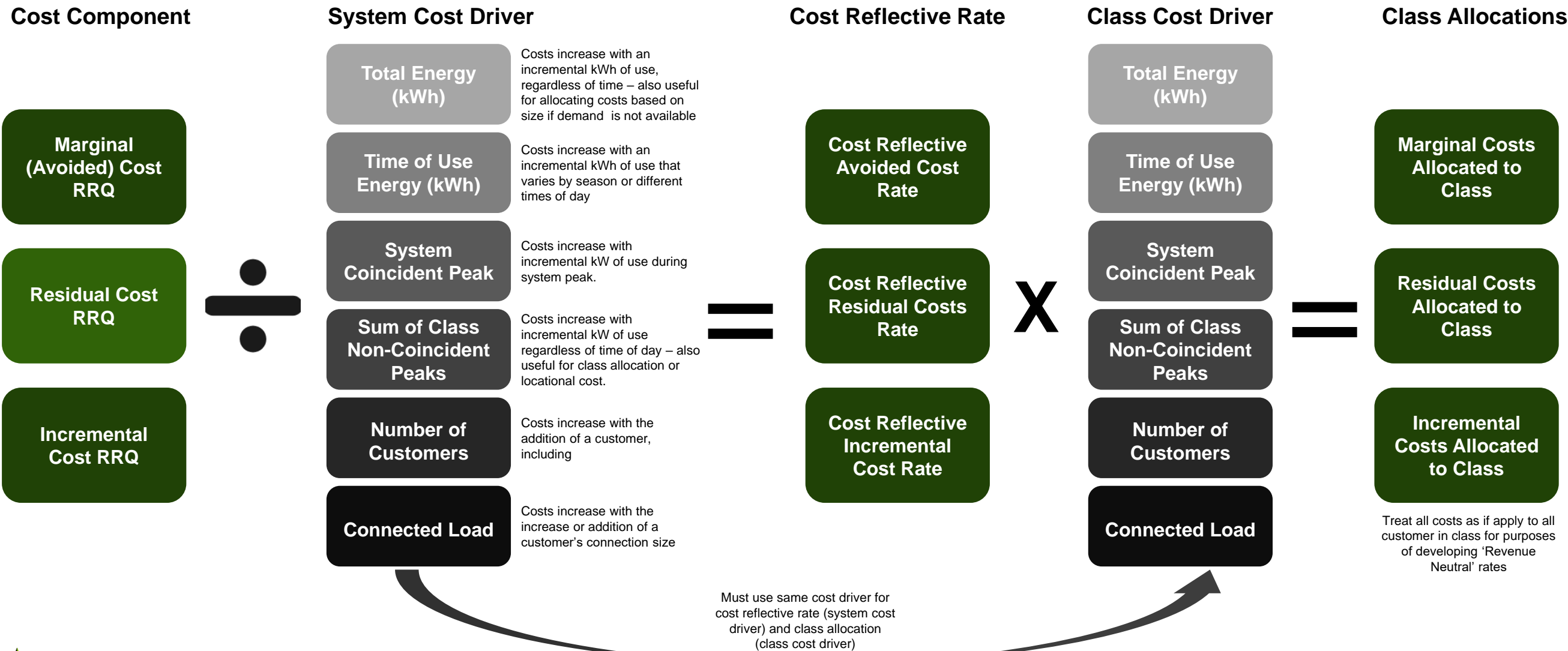
Incremental costs = marginal costs created



# Unbundling by Services for Wheeling



## Step 7: Calculate Cost Reflective Rates & Allocate Costs

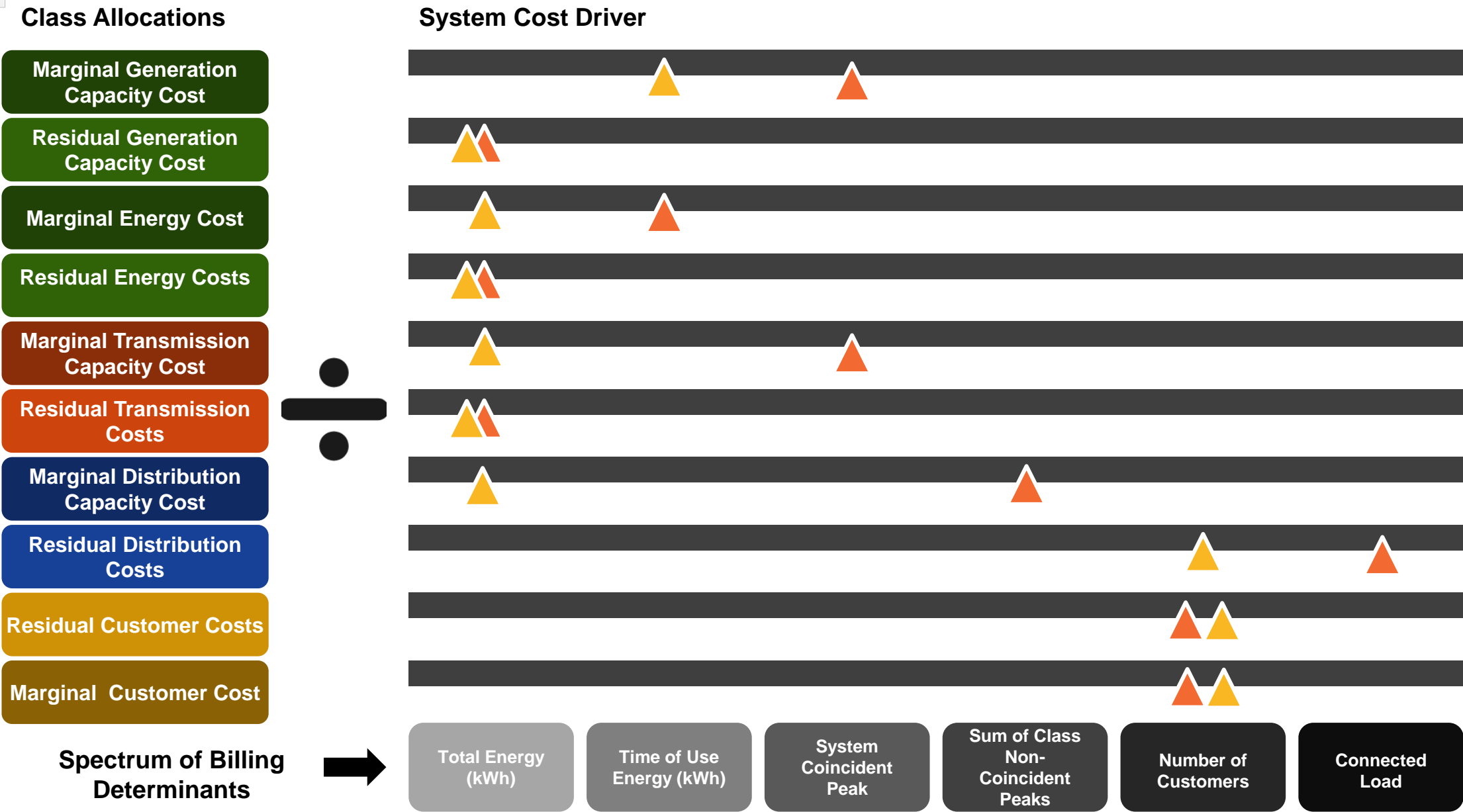




# Unbundling by Services for Wheeling

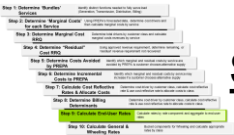
▲ Ideal Billing Determinant  
▲ Initial Billing Determinant

## Step 8: Determine Billing Determinants for End User Rates

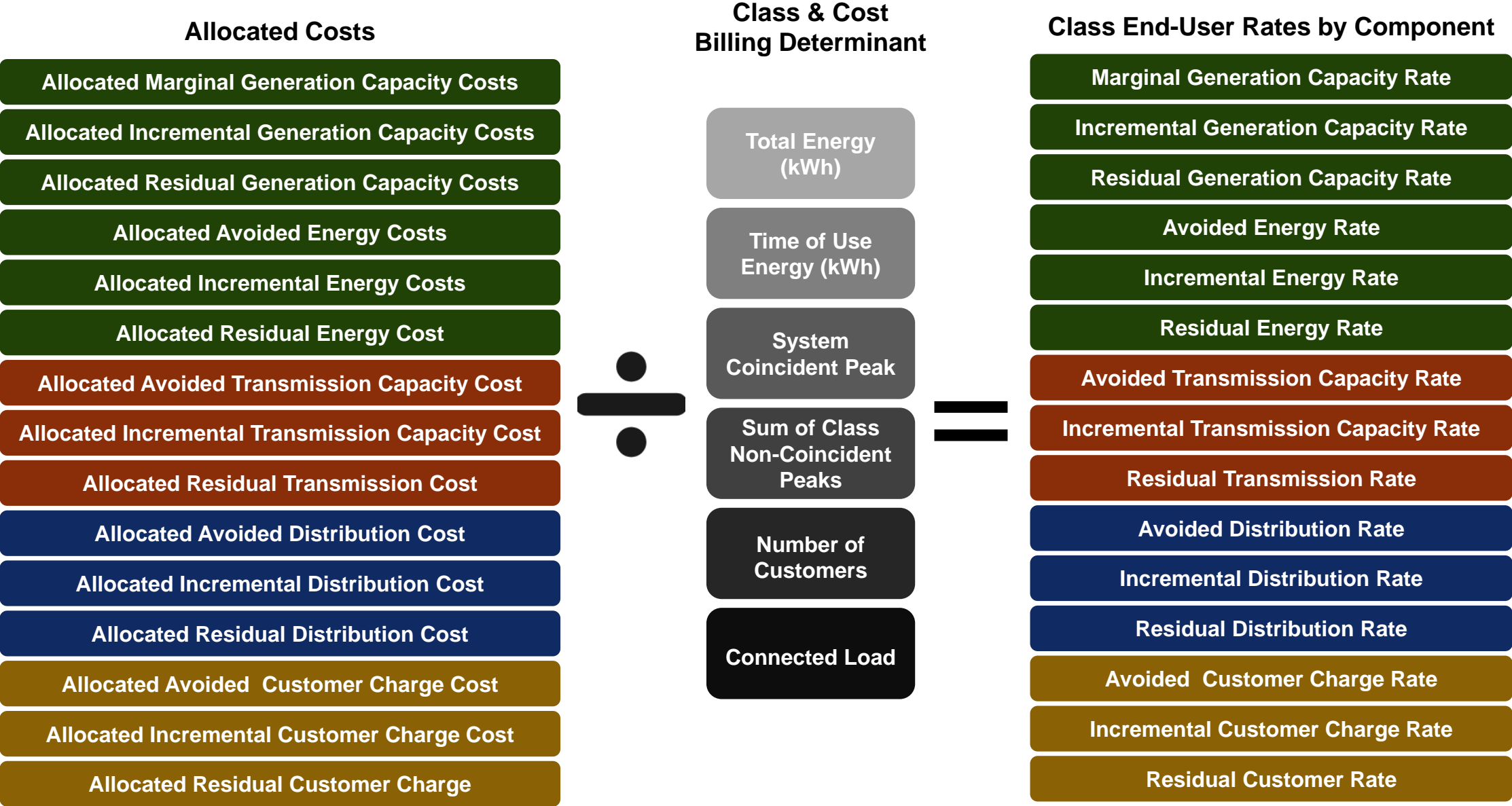




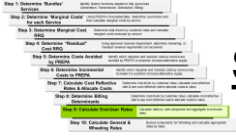
# Unbundling by Services for Wheeling



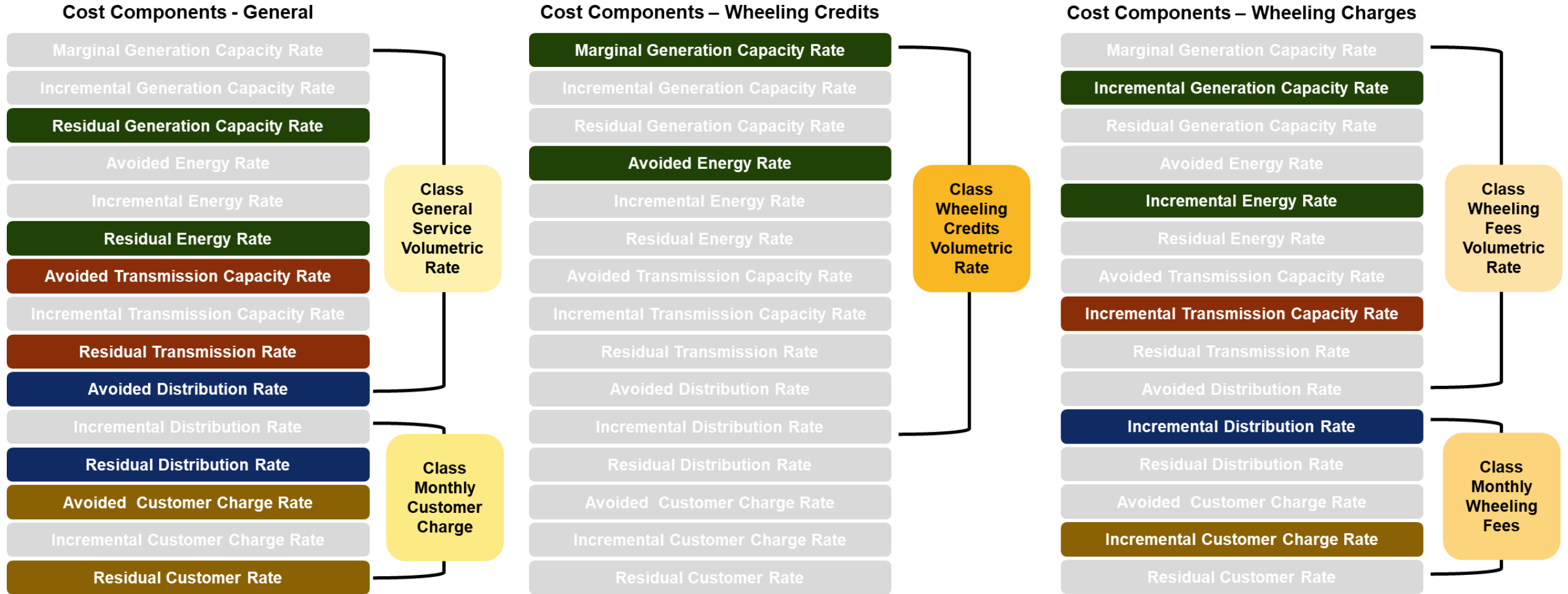
## Step 9: Calculate General Services Rates by Class



# Unbundling by Services for Wheeling



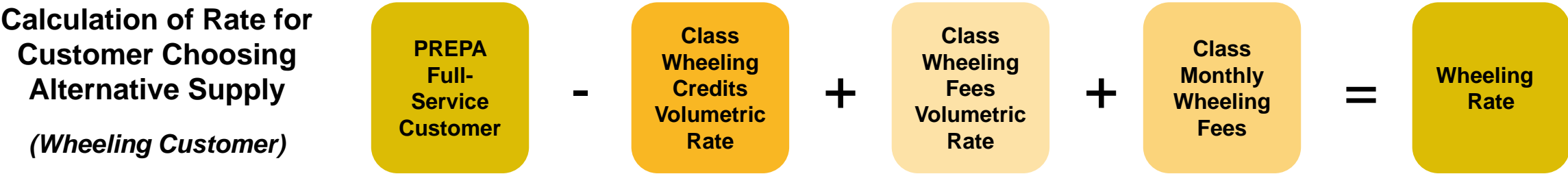
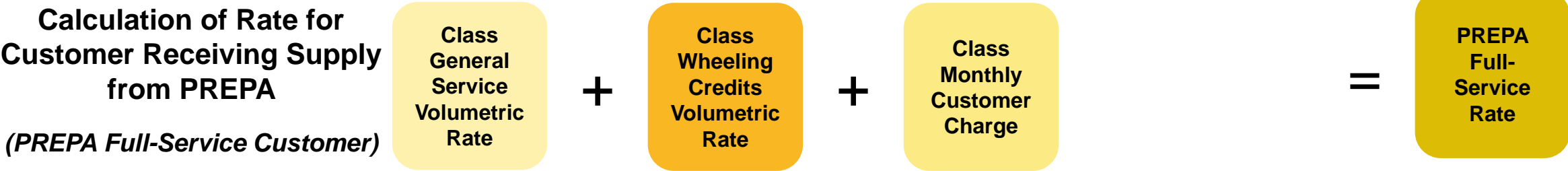
## Step 10: Calculate General & Wheeling Services Rates by Class



# Unbundling by Services for Wheeling



## Step 10: Calculate Wheeling Services Rates by Class - continued



PREB order suggests credit should be equal to sum of the Fuel Cost Adjustment (FCA) and the Purchase Power Cost Adjustment (PPCA).

This has the potential to overstate the credit because some resources are ‘must take’ and therefore not avoidable with a customer departure. As such any credit must be adjusted for these ‘must take’ assets otherwise PREPA’s remaining customers will pick up these costs that were incurred on behalf of the departing customer

# Unbundled Rate Structure

## *Preliminary Results*

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# Calculation of Marginal Costs

PRELIMINARY

These results show no  
Marginal Generation  
Capacity Costs

## Marginal Capacity Costs

Net Present  
Value of  
Service  
Capital  
Additions

=

Service  
Marginal  
Cost

Net Present  
Value of  
Service  
Driver  
Growth



Nominal Generation Capital	Restoration (\$M) Resilience (\$M) Life Cycle Replacement (\$M) Load Growth (\$M) Policy (\$M)	2021	2022	2023	2024	NPV	Ratio of Cost to Load	Loading Factor	\$/kW
		\$0.0	\$7.2	\$34.9	\$0.0	\$37.4	\$3.55	3.94%	\$0.14
		\$0.0	\$49.0	\$330.5	\$0.0	\$553.0	\$52.49	3.94%	\$2.07
		\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.00	3.94%	\$0.00
		\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.00	3.94%	\$0.00
		\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.00	3.94%	\$0.00
Load	Load (MW)	2,744.7	2,661.9	2,590.6	2,538.4	10,535.6			
	Load Growth (MW)		-82.8	-71.3	-52.2				

## Marginal Energy Costs

Hourly  
Marginal  
Energy  
Costs

X

Hourly  
Generation  
(kW)

=

Weighted  
Average  
Hourly  
Marginal  
Energy  
Costs

Total  
Generation  
(kW)

	Cost (\$)	Demand (MW)	Avg Price (\$/MW)	Avg Price (¢/kW)
2020	1,271,873,538	18,368,534	69.24	6.924
2021	1,939,316,142	18,251,839	106.25	10.625
2022	1,445,455,631	17,715,974	81.59	8.159
2023	1,439,782,286	17,178,158	83.81	8.381
2024	1,545,794,258	16,774,870	92.15	9.215



These results show the computed  
marginal energy costs.

Total generation costs in 2017 were  
~\$1.94 B

Care must be taken as these costs are  
highly dependent upon fuel costs, actual  
loads and load variability, and generation  
performance



# Calculation of Marginal Cost Allocated to Class

## Results of Applying Cost Reflective Marginal Cost Rates to Proxy Class Loads

Peak Calculation Example								
		Residential	Commercial	Industrial	Lighting	Other	Agriculture	Total
[1]	Load (MWh)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	6,000,000
[2]	Load Factor	66.9%	70.2%	81.2%	49.3%	73.6%	46.8%	
[3] = [1] / [2]	Load @ 100%	1,494,768	1,424,501	1,231,527	2,028,398	1,358,696	2,136,752	9,674,642
[4] = [3] / 8760	Non-Coincident Peak (MW)	171	163	141	232	155	244	1,104
[5]	Coincidence Factor	100%	70%	85%	100%	80%	32%	
[6] = [4] * [5]	Coincident Peak (MW)	171	114	119	232	124	78	838
Peak Calculation Based on PREPA's Forecasted Consumption (2022)								
		Residential	Commercial	Industrial	Lighting	Other	Agriculture	Total
[1]	Load (MWh)	6,088,600	6,968,300	1,563,400	271,600	40,300	24,900	14,957,100
[2]	Load Factor	66.9%	70.2%	81.2%	49.3%	73.6%	46.8%	
[3] = [1] / [2]	Load @ 100%	9,101,046	9,926,353	1,925,369	550,913	54,755	53,205	21,611,642
[4] = [3] / 8760	Non-Coincident Peak (MW)	1,039	1,133	220	63	6	6	2,467
[5]	Coincidence Factor	100%	70%	85%	100%	80%	32%	
[6] = [4] * [5]	Coincident Peak (MW)	1,039	793	187	63	5	2	2,089

**Data proxies from PREPA’s IRP were used to forecast peak demand by customer class to calculate marginal cost revenue**

# Unbundled Rate Structure

## *Key Findings & Challenges*

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# Key Findings – Unbundled Rates



<b>FINDING #1</b>	Marginal Costs for Generation Capacity is calculated as zero
<b>CONCLUSION</b>	Generation credit is limited to marginal energy costs from fuel and O&M and tied to energy (kW) by class

<b>FINDING #2</b>	Marginal Costs for Generation Restoration are one-time costs
<b>CONCLUSION</b>	These costs are considered residual and treated as expense in the year incurred

<b>FINDING #3</b>	Marginal Costs for Generation Resilience are system upgrade capital costs
<b>CONCLUSION</b>	These costs, regardless of if they are funded by FEMA should be depreciated to account for future replacement costs

<b>FINDING #4</b>	Capital costs are funded by FEMA grant or PREPA's cash balances
<b>CONCLUSION</b>	Revenue requirement for these capital expenses should be commuted without return on investments or tax gross up



# Key Challenges – Unbundled Rates



<b>CHALLENGE #1</b>	Poor data quality for embedded costs and linkages to revenue requirement and issues related to rate freeze create uncertainty on allocation of current costs – <i>Allocation by function (generation, transmission, distribution and customer services)</i>
<b>RESOLUTION</b>	Establish an Unbundling Framework that can persist for the next decade, or beyond, but updated as PREPA's data improve
<b>CHALLENGE #2</b>	Sector restructuring creates uncertainty – namely creation of GenCo that will own and operate generation assets and sell supply to PREPA – could result in a change in marginal costs for PREPA depending on GenCo's compensation structure and “transfer pricing” to PREPA
<b>RESOLUTION</b>	Emphasis an Unbundling Framework that is able to accommodate market changes

<b>CHALLENGE #3</b>	Load data by customer group is limited: class level demand can be computed but developing demand-based billing determinants are challenged
<b>RESOLUTION</b>	<ol style="list-style-type: none"><li>1. Allocate based on Class Demand – <i>data are available</i></li><li>2. Use energy as rate billing determinant – <i>data are available</i></li></ol>
<b>CHALLENGE #4</b>	PREPA's revenue requirement is set for next three years regardless of actual energy costs and influences capital investments by PREPA & thus timing of capital expenditures is fluctuating
<b>RESOLUTION</b>	Base marginal cost estimates on PREPA's 10-year plan – <i>DTIM method is forgiving for changing of timing of capital, with changes being driven by time value of money vs costs and load linkages</i>
<b>CHALLENGE #5</b>	Given current market structures, ESPs with generation costs less than average costs (e.g., lower on the supply stack) may serve customers directly vs through PPAs with PREPA, increasing PREPA's average rate. This potentially increases costs for PREPA's customers
<b>RESOLUTION</b>	Develop true-up mechanism that ensure that if a customer leaves PREPA's service there are no incremental costs to PREPA's customers – <i>Despite reliance on marginal costs to determine the amount of credit, PREPA's actual supply costs are the average of all generation and PPAs dispatched to serve load. Until a fully functioning wholesale market is established and PREPA's rates are based on these market costs, there is the potential for cost shifting</i>

# Uniform Wheeling Agreement

## *Step by Step Process*

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# Universal Wheeling Services Agreement – Step by Step

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## Step 1: Determine Providers of each 'Bundled' Service

For each service, identify entities that can provide the service, including PREPA, ESPs, Wholesale Generators & Customers

## Step 2: Determine Wheeling "Model"

Determine potential processes for wheeling: physical (sourcing supply and delivering) & financial (billing & payments)

## Step 3: Identify Operational Scenarios - Imbalances

Determine different operational scenarios for wheeling and reconciliation with PREPA for imbalances

## Step 4: Identify Operational Scenarios - Congestion

Determine different means operational scenarios for wheeling and reconciliation with PREPA for congestion

## Step 5: Determine Losses Adder & Congestion Charges

Determine Losses Adder and any charges for congestion

## Step 6: Determine Operational Requirements for ESP

Identify operational services & processes must the ESP or PREPA supply or follow (e.g., metering, customer enrollment)

## Step 7: Determine Payments Between PREPA & ESP

Identify what payments must be made between PREPA & ESP in operations (e.g., reimbursement for collected revenues)

## Step 8: Determine Credit Terms for ESP

Develop process for determining credit and collateral requirements by ESP and how they evolve over time

## Step 9: Determine Customer Return Process

Determine process for customer returning to PREPA from ESP, to include reconciling balances & serving new supply

## Step 10: Determine Required 'True-Up' Mechanisms

Identify proper 'true-up' mechanisms need to adjust for data uncertainty, market conditions or operational disruptions

# Unbundling of Services

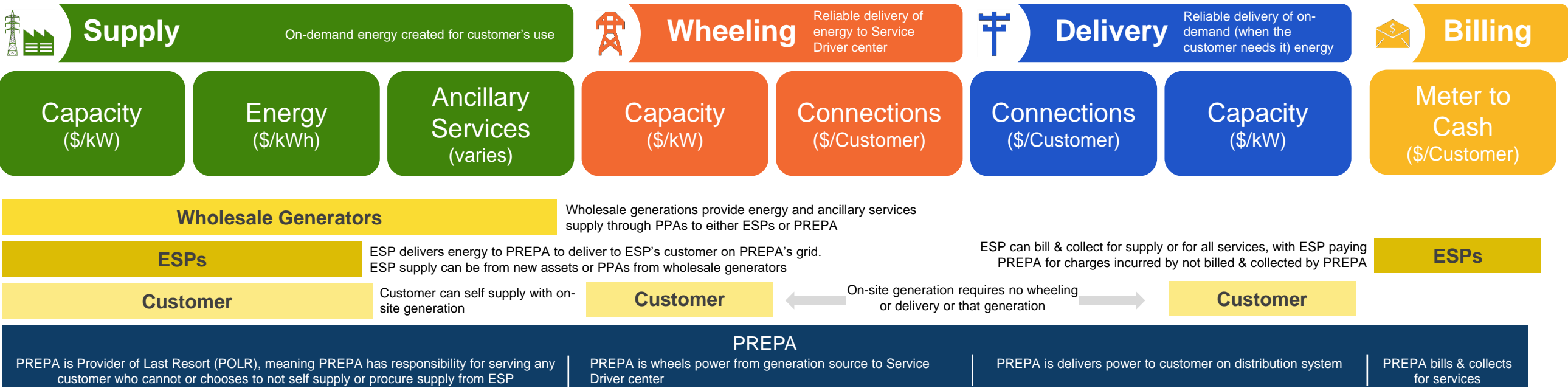


## Step 1: Determine Providers of each ‘Bundled’ Service



### Customer Receives kWh on Demand

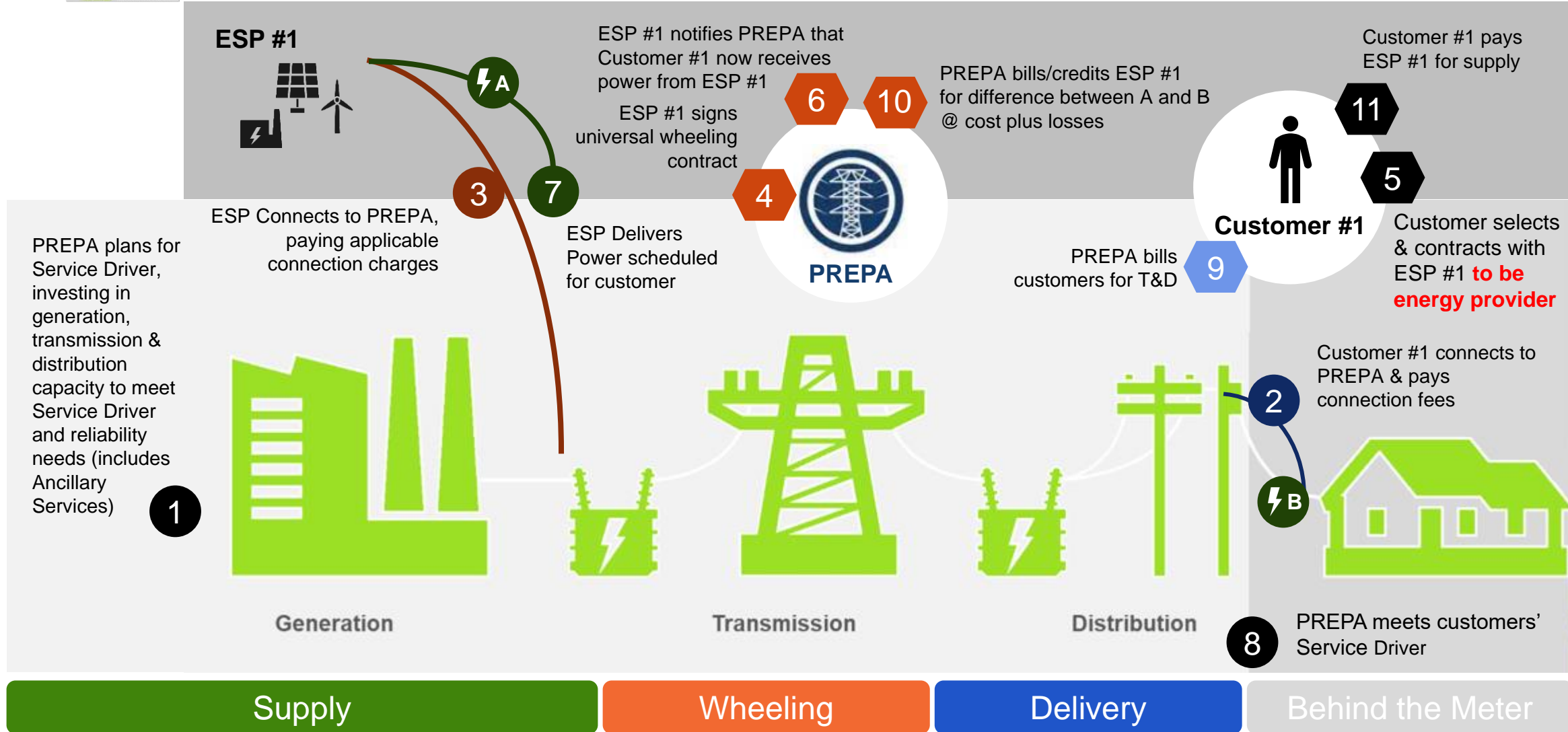
Customer consumes energy on site, selecting an ESP, on-site generation or PREPA to provide supply



Guidehouse recommends wheeling associated with self-generating customers should be limited to supply and any additional avoided costs associated with wheeling and delivery should be dealt with outside the wheeling tariff

# Unbundling of Services – Operating Model

## Step 2: Determine Wheeling “Model” – OPTION 1: Separate Billing by Services Delivered



# Unbundling of Services – Operating Model

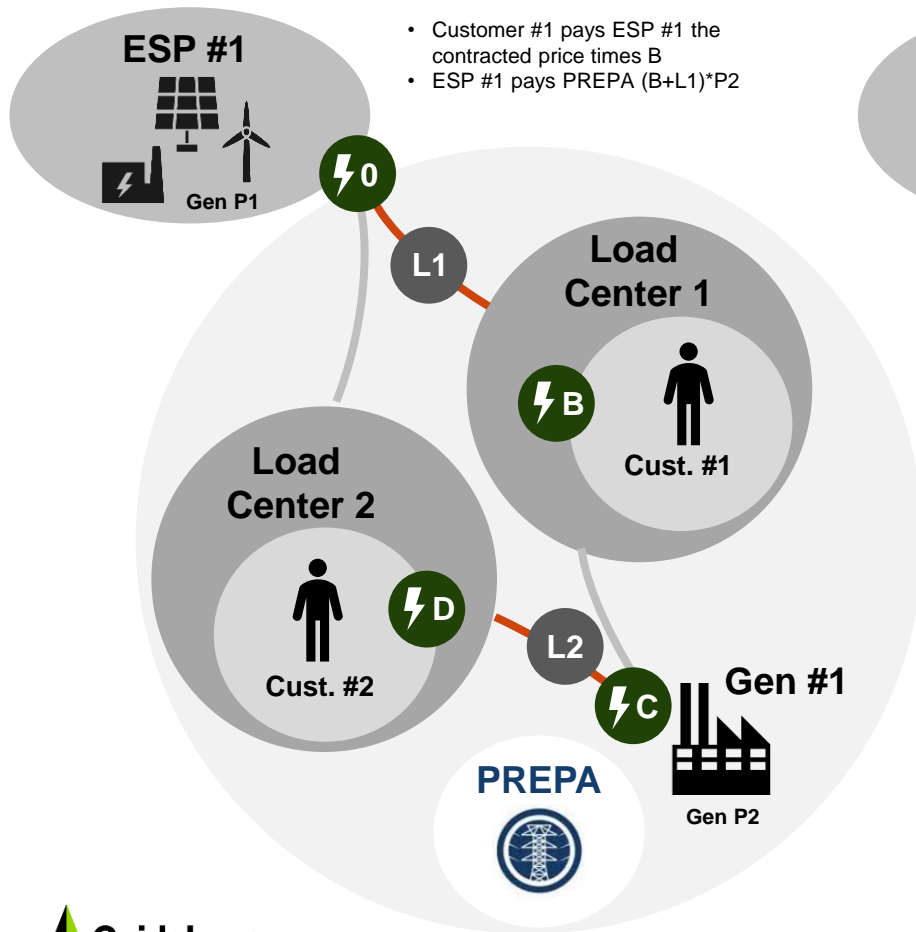
## Step 3: Identify Operational Scenarios - Imbalances

### Scenario 1: ESP Generation Outage

$$(A=0, C=A+D+L1+L2)$$

*ESP #1 cannot meet Service Driver, PREPA supplies customer*

- Customer #1 pays ESP #1 the contracted price times B
- ESP #1 pays PREPA  $(B+L1)*P2$

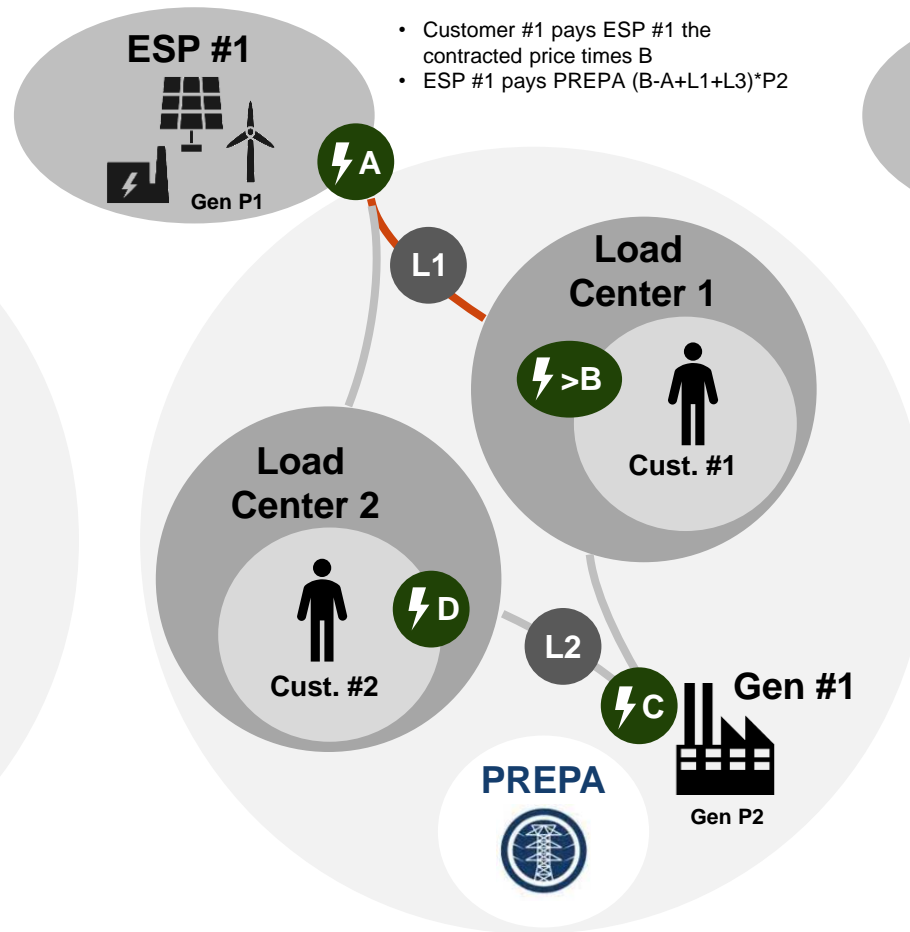


### Scenario 2: Load Higher than Generation

$$(A<B, C=(B-A)+D+L1+L2)$$

*ESP #1 schedules less Load than customer consumes*

- Customer #1 pays ESP #1 the contracted price times B
- ESP #1 pays PREPA  $(B-A+L1+L3)*P2$

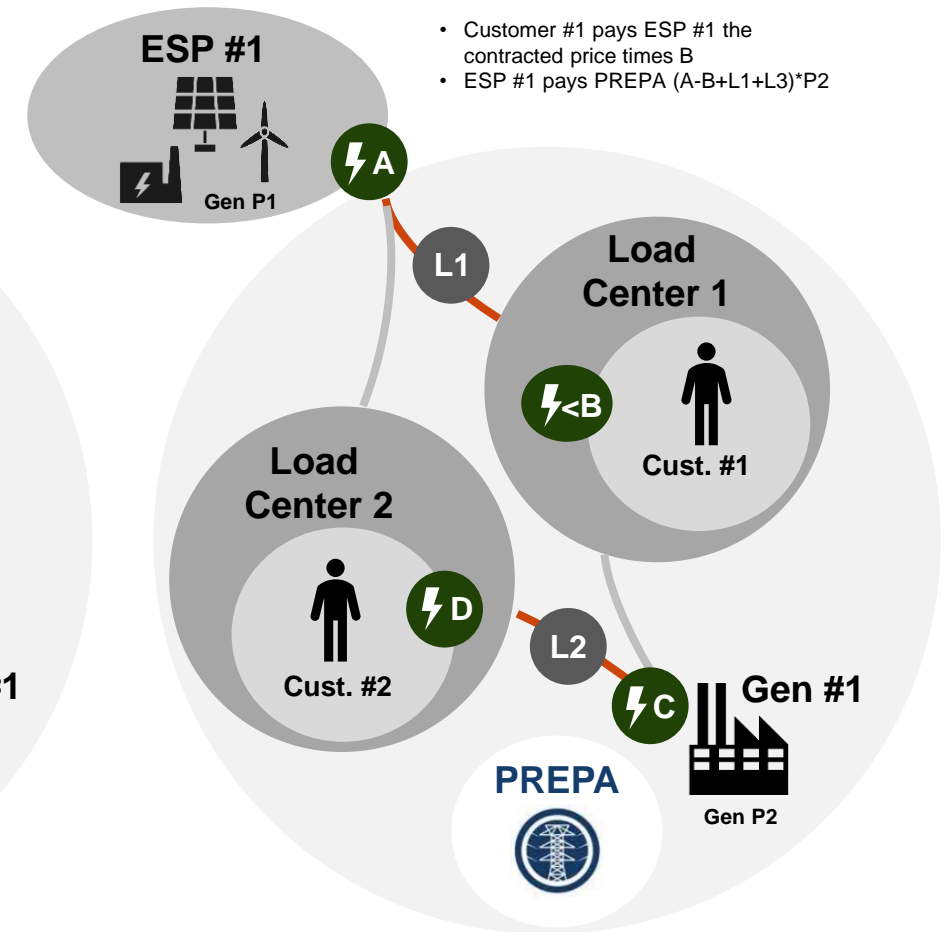


### Scenario 3: Load Lower than Generation

$$(A>B, C=(A-B)+D+L1+L2)$$

*ESP #1 over schedules Service Driver to customer*

- Customer #1 pays ESP #1 the contracted price times B
- ESP #1 pays PREPA  $(A-B+L1+L3)*P2$



# Unbundling of Services – Operating Model

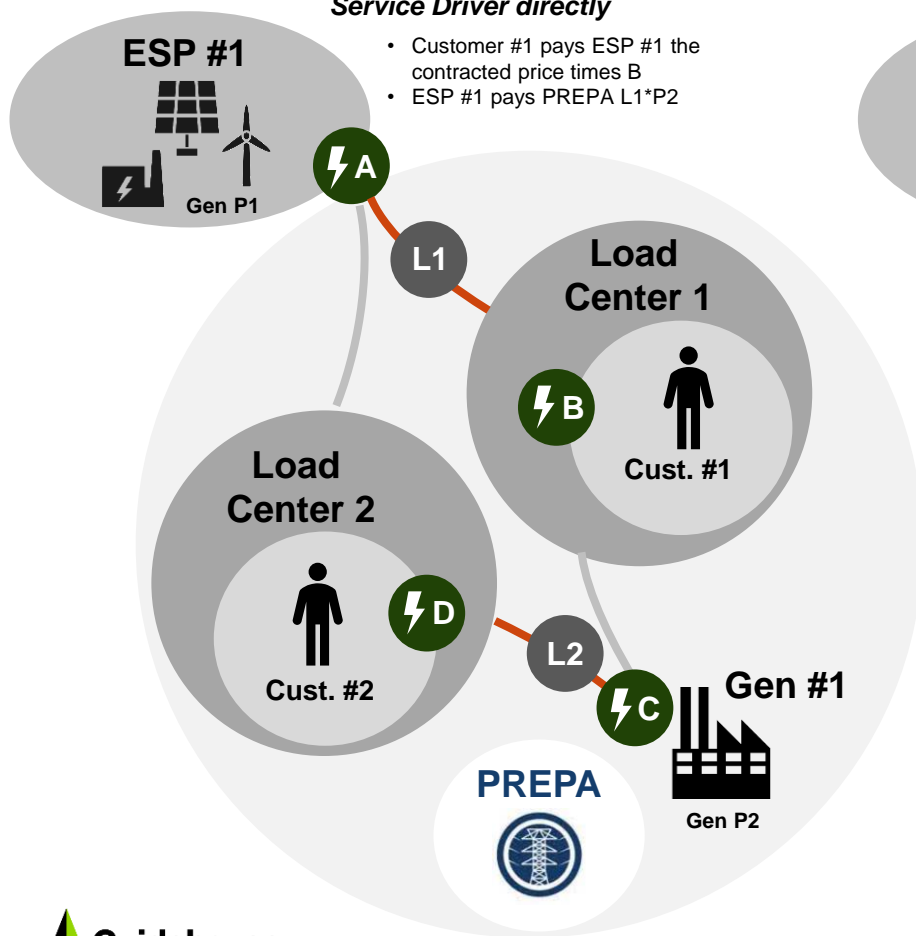
## Step 4: Identify Operational Scenarios - Congestion

### Scenario 1: No Congestion

$$(A=B, C=D+L1+L2)$$

*ESP #1 meets customer's Service Driver directly*

- Customer #1 pays ESP #1 the contracted price times B
- ESP #1 pays PREPA  $L1 \times P2$

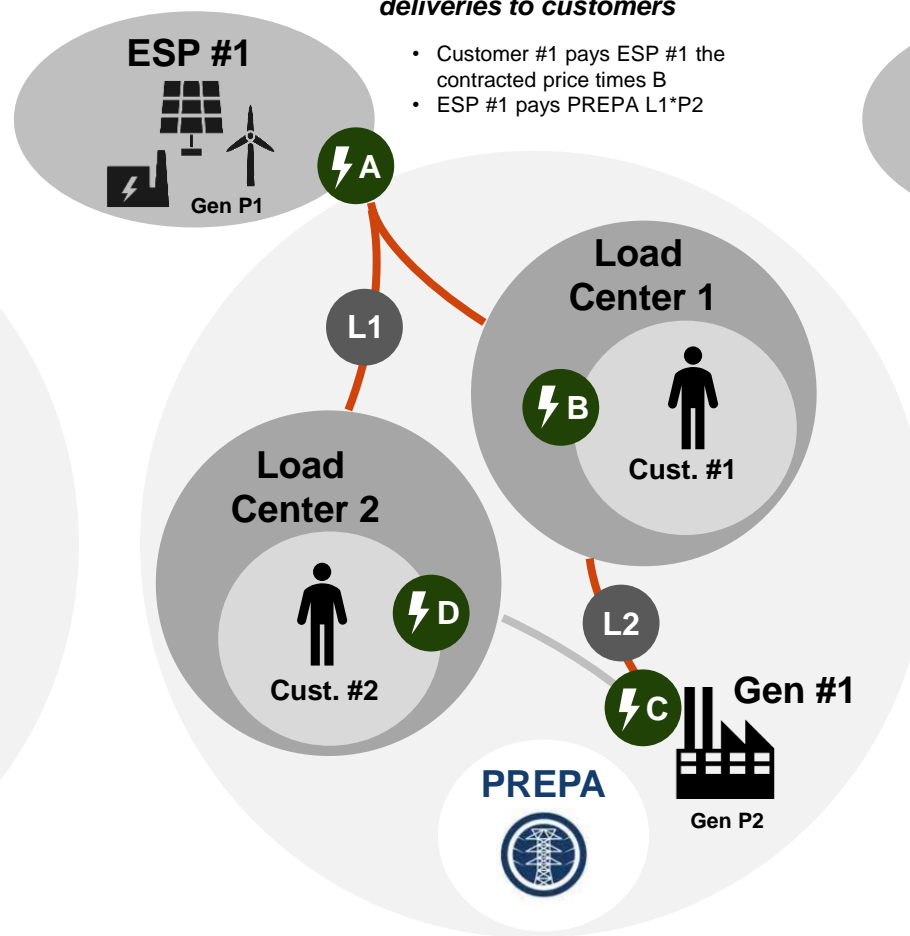


### Scenario 2: Congestion to Load Center 1

$$(A=B, C=D+L1+L2)$$

*ESP #1 & PREPA 'trade' deliveries to customers*

- Customer #1 pays ESP #1 the contracted price times B
- ESP #1 pays PREPA  $L1 \times P2$

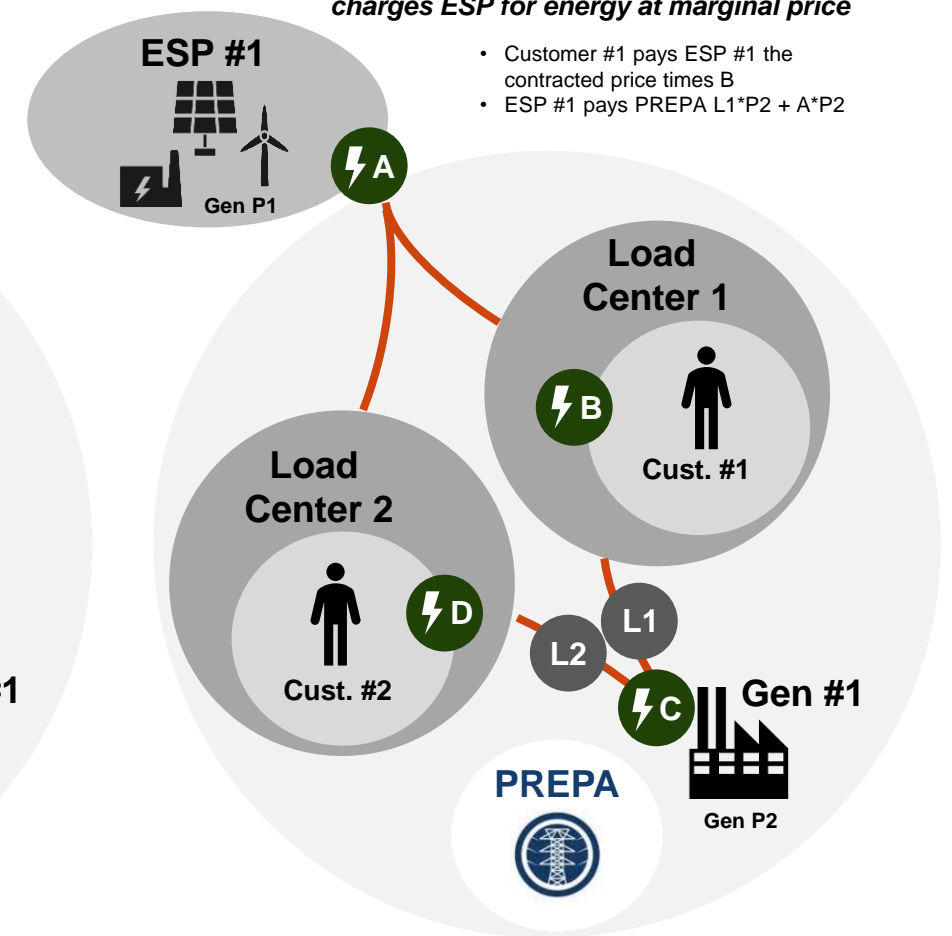


### Scenario 3: Congestion to Load Centers

$$(A=0, C=B+D+L1+L2)$$

*PREPA meets customer's Service Driver and charges ESP for energy at marginal price*

- Customer #1 pays ESP #1 the contracted price times B
- ESP #1 pays PREPA  $L1 \times P2 + A \times P2$



Losses



Power Delivered

Wheeling

Congestion

Unused Line



# Unbundling of Services – Operating Model

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## Step 5: Determine Losses Adder & Congestion Charges

1

### Losses Adder

- PREPA will establish a Losses Adder as a percent of the ESP's customer's load
- The Losses Adder increases the amount of supply the ESP is required to provide at the Generation Source to offset losses between the ESP's Generator and the ESP's customer (includes Transmission and Distribution losses)
- Additional supply versus financial settlement of losses was chosen to reduce ESP credit risk to PREPA.
- Losses adder also applies to the Imbalance calculations as described later
- Per previous PREB decision, Losses Adder will be set to Line Loss Adder established in the Cost of Service Study filed in Case No. CEPR-AP-2015-00001 until such time that PREPA files updated values that are subsequently approved by PREB

2

### Congestion Adder

- PREPA will establish a Congestion Adder as a per kWh charge applied to the ESP's Customer's load and charged to the ESP to account for additional costs by PREPA for accommodating congestion between the ESP's generator and the ESP's customer.
- PREPA will establish a methodology for computing the Congestion Adder based on the difference in marginal costs to serve the ESP customer's load with and without congestion
- PREPA will set the Congestion Adder to zero until such time that PREPA files the Congestion Adder Methodology as well as demonstration of capabilities to reliably compute the Congestion Adder, and PREB approves proposed methodology



# Unbundling of Services – Operating Model

## Step 6: Determine Operational Requirements for ESP

### 1 Generator Qualifies as ESP

- Generator meets ESP requirements
- Generator installs meter at point of interconnection with PREPA
- Generator signs Uniform Services Agreement becoming an 'ESP'
- *ESP notifies PREPA of all names under which the ESP will market supply services to PREPA customers*

### 2 ESP Recruits Customer

- ESP notifies PREPA that Customer will now be served by ESP
- ESP provides PREPA with customer's account number and start date
- *PREPA confirms customer agreement to be supplied by ESP*
- PREPA switches customer to class specific wheeling rate as of start date

### 3 ESP Supplies Customer

- ESP schedules day ahead supply to meet forecasted load of all ESP customers PLUS losses
- If ESP also has PPA with PREPA, ESP separately schedules supply to PREPA
- ESP delivers energy hourly per day ahead schedule unless curtailed by PREPA for operational reasons
- PREPA meets customer's usage needs

### 4 Customer Billed

- PREPA provides ESP with customer billing data through secured portal or monthly encrypted files (provided weekly with goal of providing through secured portal daily)
- ESP bills customer separately for energy received based on contract terms
- ESP is responsible for customer collections for ESP services (1)
- PREPA bills customer for wheeling services based on tariff and meter reads
- PREPA is responsible for customer collection for PREPA services

(1) PREPA may offer billing and collection services. If such services are offered the terms and conditions of the services will include resolution of partial payments (e.g., customer pays 50% of the bill, contract will specify whether ESP and PREPA service are prioritized or pro-rated)

# Unbundling of Services – Operating Model

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## Step 7: Determine PREPA's Authorized Charges to ESP

1

### ESP Fees

- PREPA will establish fees associated with operational costs related to ESP services, to include but not limited to:
  - ✓ ESP registration costs for Uniform Services Agreement signing, tracking and monitoring (one time)
  - ✓ ESP account fees to cover ongoing costs (annual)
  - ✓ Generation meter and metering readings (per generation meter)
  - ✓ Customer meter reading and file transfers (monthly per customer)
  - ✓ Customer transfer (exit and return) charges (one time)

2

### Imbalance Payments

- PREPA to establish an Hourly Imbalance Rate equal to the sum of Marginal Energy Rate
- PREPA monitors Hourly Imbalances as the difference between ESP's customers' meters and ESP's generation meters, less losses\*
- Positive hourly differences will be credited to ESP at 95% of Hourly Imbalance Rate
- Negative hourly differences will be charged the Imbalance Rate

3

### Performance Charges

- PREPA will calculate the absolute value of the difference between generation delivered and metered customer load, plus losses
- PREPA will compare those annual imbalances against predetermined annual deadbands
- ESP will be assessed additional fees equal to 10% of annual weighted average Imbalance Rate, weighted by the ESP's Hourly Imbalances times the difference between annual imbalances and bandwidth allowances (annual imbalances times bandwidth)

4

### Late Payments

- Payments for Imbalances will be required within 60 days of billing.
- PREPA will establish a Monthly Carrying Charge Fee based on their costs to carry
- Payments made between 60 and 90 days of billing will be charged the Monthly Carrying Charge Fee times the outstanding payment due
- Payments made beyond 90 days will be assessed a 5% late fee plus cumulative Monthly Carrying Charge Fees for each 30 day period beyond 60 day target

5

### Congestion Charges

- PREPA will establish Congestion Adders further refine charges for wheeling services to ESPs
- Congestion Adders will apply to the customer's metered load
- The Congestion Adders will be set to zero until such time PREPA can demonstrate to PREB the congestion charges as outlined in Step 5

# Unbundling of Services – Operating Model

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## Step 8: Determine Credit Terms for ESP

1

### ESP Credit Ratings

- PREPA will classify each ESP into one of four short term credit classifications consistent with Moody's short-term credit ratings
- PREPA will use the established mapping of Fitch and S&P's ratings (see table to right)
- If ESP has established "Big Three" credit ratings (Moody's S&P and/or Fitch), PREPA will the lowest available credit rating for the ESP
- If an ESP has no "Big Three" credit rating, PREPA will classify that customer as "Not Prime"
- If ESP experiences a late payment PREPA will reset the ESP's credit rating to "Not Prime" and that rating will be in effect for one year, and if ESP has no further late payments the PREPA credit score resets

Moody's	S&P	Fitch
Short-term	Short-term	Short-term
P-1	A-1+	F1+
	A-1	F1
P-2	A-2	F2
P-3	A-3	F3
Not prime	B	B
	C	C
	/	/

2

### ESP Collateral Requirements

- PREPA will require collateral up to four \* times the ESP's customers' average monthly loads (in kWh) times the average annual Hourly Imbalance Rate from the previous year
- The actual collateral required from an ESP will be dependent upon the ESP's credit rating established by PREPA (see table to right)
- If an ESP fails to may payments within 90 days of billing, PREPA may use collateral to offset payments and suspend the Generator's ESP status until required collateral levels are required

PREPA Credit Rating	Percent Collateral
P-1	5%
P-2	25%
P-3	50%
Not prime	100%

\*Four times was determined to be the possible exposure to both high use months (up to two times the 'average') and the fact that customers have 60 days to pay, and potentially 90 with minimal penalty, exposing PREPA to effectively 3 months of back payments

# Unbundling of Services – Operating Model



## Step 9: Determine Customer Return Process

Customer Choice – Customer Returns to PREPA		ESP Choice - Customer Returns to PREPA		ESP Defaults – Customer Returns to PREPA	
<b>Return Charges</b>	Customer pays one time fee to return to PREPA based on PREPA's cost to administer	<b>Return Charges</b>	ESP pays one time fee to return to PREPA based on PREPA's cost to administer	<b>Return Charges</b>	ESP pays one time fee to return to PREPA based on PREPA's cost to administer
<b>Eligibility</b>	Customer returns to appropriate retail rate and is not-eligible for ESP services for 12 months	<b>Eligibility</b>	Customer returns to appropriate retail rate and is eligible for ESP services from any ESP but the one they after 30 days from return	<b>Eligibility</b>	Customer returns to appropriate retail rate and is eligible for ESP services after 30 days from return
<b>Service Dates</b>	Service converts from ESP to PREPA at the end of the customer's billing period	<b>Service Dates</b>	Service converts from ESP to PREPA at the end of the customer's billing period	<b>Service Dates</b>	Service converts from ESP to PREPA on date of default
<b>Return Rates</b>	Customer returns to a rate that is based on the forecasted Hourly Imbalance rates for up to 12 months	<b>Return Rates</b>	Customer returns to a rate that is based on the forecasted Hourly Imbalance rates for up to 12 months	<b>Return Rates</b>	Customer returns to a rate that is based on the forecasted Hourly Imbalance rates for up to 12 months
<b>Notification</b>	Customer requests service change from PREPA PREPA notifies ESP to include end date of customer service ESP confirms customer transition	<b>Notification</b>	ESP notifies PREPA of customer return PREPA confirms customer return with customer	<b>Notification</b>	PREPA notifies customer of ESP default and conversion to PREPA full service
<b>ESP Settlement</b>	PREPA terminates meter data transfers as of customer's service date PREPA will submit final billing for balance of costs to ESP within 30 days of customer transition	<b>ESP Settlement</b>	PREPA terminates meter data transfers as of customer's service date PREPA will submit final billing for balance of costs to ESP within 30 days of customer transition	<b>ESP Settlement</b>	PREPA terminates meter data transfers as of customer's service date PREPA will submit final billing for balance of costs to ESP, including return fees, net of collateral held within 30 days of customer transition

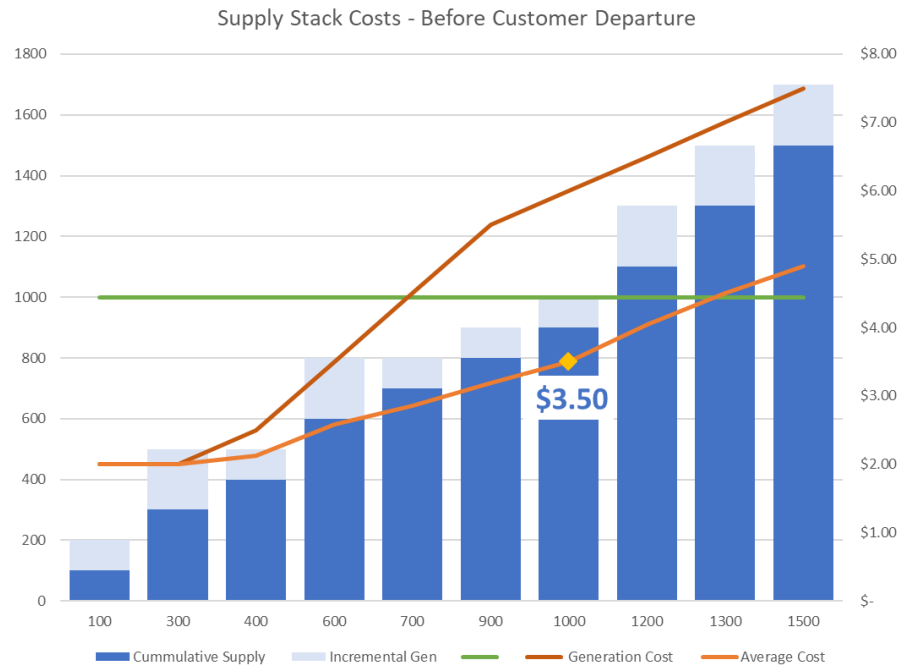
# Unbundling of Services – Operating Model

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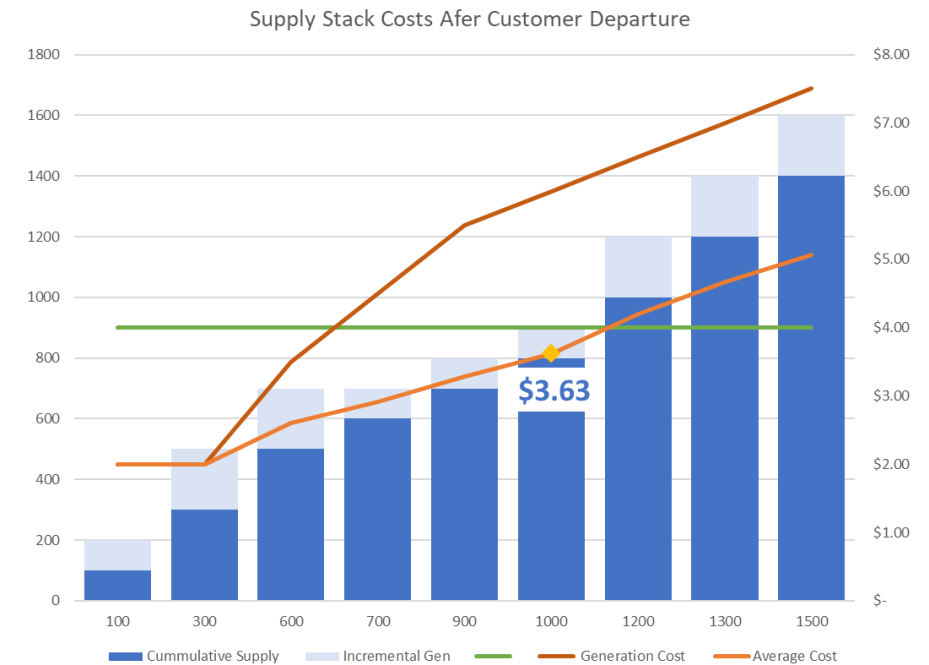
## Step 10: Determine Required 'True-Up' Mechanisms

- True-up mechanisms will most likely be required to ensure there is little to no cost shifting among customers who remain with PREPA, particularly low-income residential customers, and ESP served customers.
- Such mechanisms will result in change in charges between ESP and PREPA or included as discounts to export credits
- One example of potential sources of cost shifting is discussed here

### Average Energy Cost Adjustment



Account for change in average costs as ESPs terminate low cost PPAs in favor of service customers directly



# Uniform Wheeling Agreement

## *Key Findings & Challenges*

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*Note: This symbol indicates a slide that will be presented during the Technical Conference. Slides without this symbol provide additional context for readers but will not be presented unless there are specific questions on the material.*

# Key Findings – Uniform Wheeling Agreement



<b>FINDING #1</b>	Operating Model needs to be finalized to ensure appropriately structured Uniform Services Agreement	<b>FINDING #2</b>	Further refinement on customer return policy was needed	<b>FINDING #3</b>	Further refinement on collateral requirements was needed
<b>CONCLUSION</b>	<p>PREPA determine operating model, specifically relying on three key conclusions:</p> <ol style="list-style-type: none"> <li>1. Billing: ESP bills and collects for services from ESP's customer while PREPA bills and collects for services from ESP's customer</li> <li>2. Losses: ESP provides supply to cover losses (rather than financial settlement at marginal costs) to limit credit risk</li> <li>3. Congestion: PREPA will 'socialize' congestion costs until PREPA is able to measure and account for congestion in separate charges</li> </ol>	<b>CONCLUSION</b>	<p>PREPA determine three scenarios for customer return:</p> <ul style="list-style-type: none"> <li>• Customer Choice</li> <li>• ESP Choice</li> <li>• ESP Default</li> </ul> <p>PREPA suggests refinements based agreement on the following principles:</p> <ol style="list-style-type: none"> <li>1. Customer who chooses to return should be limited from opting for ESP supply for 12 months to ensure customer does not arbitrage at the expense of PREPA's remaining customers</li> <li>2. Customer who returns due to ESP default or ESP Choice would be eligible for opting for ESP supply after a 30-day period to settle and address administrative issues</li> </ol>	<b>CONCLUSION</b>	<p>Order allows for credit for an estimate of one month of customers fuel costs PREPA proposes two refinements:</p> <ol style="list-style-type: none"> <li>1. Collateral should be adjusted based on customers established credit ratings (by 'Big Three')</li> <li>2. Collateral requirement should be base four times the 'average costs times average load' to account for months where costs or low could be well above average (as opposed to a potential maximum bill) as well as 90 day payment terms</li> </ol>



# Key Challenges – Uniform Wheeling Agreement



<b>CHALLENGE #1</b>	Sector restructuring creates uncertainty – namely creation of GenCo that will own and operate generation assets and sell supply to PREPA – could result in a change in agreements depending on GenCo’s compensation structure, roles and responsibilities, and ‘transfer pricing’ to PREPA	<b>CHALLENGE #2</b>	Terms and Conditions require legal input and review
<b>RESOLUTION</b>	<p>Uniform Services Agreement should focus on current market structure, but fees should be segmented to allow for adjustments for GenCo provided cost. Specifically,</p> <ol style="list-style-type: none"><li>1. Imbalances would be based on GenCo energy rates (GenCo Bulk Services Tariffs or BST)</li><li>2. Losses Adder would be based on the actual difference between GenCo delivered energy and metered loads</li></ol> <p>Once GenCo is established, a separate agreement between generators may be required and could drive fees in Uniform Services Agreement</p> <ol style="list-style-type: none"><li>1. Load related GenCo ancillary services charges will be included in PREPA’s charges while generation related GenCo ancillary services will be charged to each generator</li></ol>	<b>RESOLUTION</b>	PREPA file Uniform Services Agreement “Term Sheet” on May 10 and conduct a Technical Conference after May 10 to solicit input from both PREB and other stakeholders on actual legal terms and conditions
		<b>CHALLENGE #3</b>	Sector restructuring and other policy and market rules that remain unclear create uncertainty
		<b>RESOLUTION</b>	Emphasis an Unbundling Framework that is able to accommodate market changes



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