

**EXHIBIT**  
**AHMAD FARUQUI, PH. D.**  
**ECONOMIST-AT-LARGE**

Dr. Faruqui is an energy economist whose consulting practice encompasses the economics of regulation, tariff and rate design, load flexibility, distributed energy resources, demand forecasting, decarbonization, electrification and energy efficiency and load flexibility.

In his career, Dr. Faruqui has advised some 150 clients in 12 countries on 5 continents and appeared before regulatory bodies, governments, and legislative councils in Alberta (Canada), Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Egypt, FERC, Georgia, Illinois, Indiana, Iowa, Jamaica, Kansas, Kentucky, Michigan, Maryland, Minnesota, Missouri, Nevada, New Brunswick (Canada), Nova Scotia (Canada), Ohio, Oklahoma, Ontario (Canada), Pennsylvania, the Philippines, Saudi Arabia (ECRA), Texas, and Washington.

He has authored or coauthored more than 150 papers in peer-reviewed and trade journals and co-edited 5 books on industrial structural change, customer choice, and electricity pricing. His innovations have been cited in *Bloomberg*, *Businessweek*, *The Economist*, *Forbes*, and *National Geographic*, in addition to news outlets including the *Los Angeles Times*, *The New York Times*, *San Francisco Chronicle*, *San Jose Mercury News*, and *The Washington Post*. He has also appeared on Fox Business News and NPR.

He has taught economics at San Jose State University, the University of California, Davis, and the University of Karachi and delivered guest lectures at Carnegie Mellon, Harvard, Idaho, MIT, New York University, Northwestern, Rutgers, Stanford, UC Berkeley, and UC Davis. He has also given seminars on energy issues on 20 countries on 6 continents. He serves on the editorial advisory board of *The Electricity Journal*.

**AREAS OF EXPERTISE**

Pricing and Rate Design  
Distributed Energy Resources  
Load Flexibility  
Energy Efficiency  
Load Forecasting  
Regulatory Economics  
Electricity Planning



## **EDUCATION**

- University of California, Davis - PhD in Economics -  
MA in Agricultural Economics
- University of Karachi (Karachi, Pakistan)  
MA in Economics (First Class First, with the highest honors)  
BA in Economics, with minors in Mathematics, & Statistics (First Class First, with the highest honors)

## **PROFESSIONAL EXPERIENCE**

In his career, Dr. Faruqui has worked at the California Energy Commission, the Electric Power Research Institute, and several consulting firms including Charles River Associates and The Brattle Group.

## **EXPERT TESTIMONY**

### *United States*

#### *Arizona*

Rebuttal Testimony before the Arizona Corporation Commission on behalf of Arizona Public Service Company, in the matter of Stacey Champion, et al., v Arizona Public Service Corporation, Docket No. E-01345A-18-0002, August 17, 2018.

Direct Testimony before the Arizona Corporation Commission on behalf of Arizona Public Service Company, in the matter of Stacey Champion, et al., v Arizona Public Service Corporation, Docket No. E-01345A-18-0002, July 31, 2018.

Direct Testimony before the Arizona Corporation Commission on behalf of Arizona Public Service Company, in the matter of the Application of Arizona Public Service Company for a Hearing to Determine the Fair Value of the Utility Property of the Company for Ratemaking Purposes, to Fix a Just and Reasonable Rate of Return Thereon, to Approve Rate Schedules Designed To Develop Such Return, Docket No. E-01345A-16-0036, June 1, 2016.

Direct Testimony before the Arizona Corporation Commission on behalf of Arizona Public Service Company, in the matter of the Application for UNS Electric, Inc. for the Establishment of Just and Reasonable Rates and Charges Designed to Realize a Reasonable Rate of Return on the Fair Value of the Properties of UNS Electric, Inc.



Devoted to the its Operations Throughout the State of Arizona, and for Related Approvals, Docket No. E-04204A-15-0142, December 9, 2015.

Testimony before the Board of Directors on behalf of Salt River Project, in the matter of “An Evaluation of SRP’s Electric Rate Proposal for Residential Customers with Distributed Generation,” December 31, 2014.

#### Arkansas

Direct Testimony before the Arkansas Public Service Commission on behalf of Entergy Arkansas, Inc., in the matter of Entergy Arkansas, Inc.’s Application for an Order Finding the Deployment of Advanced Metering Infrastructure to be in the Public Interest and Exemption from Certain Applicable Rules, Docket No. 16-060-U, September 19, 2016.

#### California

Prepared testimony before the California Public Utilities Commission on behalf of Bloom Energy Corporation, Application R.20-11-003, September 10, 2021.

Testimony before the Board of Directors on behalf of SMUD, in the matter of “Encouraging Rooftop Solar without Creating Cross-subsidies,” April 30, 2019.

Rebuttal Testimony before the Public Utilities Commission of the State of California, Pacific Gas and Electric Company Joint Utility on Demand Elasticity and Conservation Impacts of Investor-Owned Utility Proposals, in the Matter of Rulemaking 12-06-013, October 17, 2014.

Prepared testimony before the Public Utilities Commission of the State of California on behalf of Pacific Gas and Electric Company on rate relief, Docket No. A.10-03-014, Summer 2010.

Qualifications and prepared testimony before the Public Utilities Commission of the State of California, on behalf of Southern California Edison, Edison SmartConnect™ Deployment Funding and Cost Recovery, exhibit SCE-4, July 31, 2007.

Testimony on behalf of the Pacific Gas & Electric Company, in its application for Automated Metering Infrastructure with the California Public Utilities Commission. Docket No. 05-06-028, 2006.

#### Colorado

Rebuttal testimony before the Public Utilities Commission of the State of Colorado in the Matter of Advice Letter No. 1535 by Public Service Company of Colorado to Revise its Colorado PUC No.7 Electric Tariff to Reflect Revised Rates and Rate Schedules to be Effective on June 5, 2009. Docket No. 09a1-299e, November 25, 2009.



Direct testimony before the Public Utilities Commission of the State of Colorado, on behalf of Public Service Company of Colorado, on the tariff sheets filed by Public Service Company of Colorado with advice letter No. 1535 – Electric. Docket No. 09S-\_\_E, May 1, 2009.

#### Connecticut

Testimony before the Department of Public Utility Control, on behalf of the Connecticut Light and Power Company, in its application to implement Time-of-Use, Interruptible Load Response, and Seasonal Rates- Submittal of Metering and Rate Pilot Results- Compliance Order No. 4, Docket no. 05-10-03RE01, 2007.

#### District of Columbia

Direct testimony before the Public Service Commission of the District of Columbia on behalf of Potomac Electric Power Company in the matter of the Application of Potomac Electric Power Company for Authorization to Establish a Demand Side Management Surcharge and an Advance Metering Infrastructure Surcharge and to Establish a DSM Collaborative and an AMI Advisory Group, case no. 1056, May 2009.

#### Georgia

Direct testimony before the State of Georgia Public Service Commission on behalf of Georgia Power Company, in the matter of Georgia Power Company's 2019 Base Rate Case, Docket No. 42516, June 28, 2019.

#### Idaho

Rebuttal Testimony before the Idaho Public Utilities Commission on behalf of Idaho Power Company (Idaho Power), in the matter of the Application of Idaho Power Company for Authority to Establish New Schedules for Residential and Small General Service Customers with On-Site Generation, Case No. IPC-E-17-13, January 26, 2018.

#### Illinois

Direct testimony on rehearing before the Illinois Commerce Commission on behalf of Ameren Illinois Company, on the Smart Grid Advanced Metering Infrastructure Deployment Plan, Docket No. 12-0244, June 28, 2012.

Testimony before the Illinois Commerce Commission on behalf of Commonwealth Edison Company regarding the evaluation of experimental residential real-time pricing program, 11-0546, April 2012.

Rebuttal Testimony before the Illinois Commerce Commission on behalf of Commonwealth Edison Company in the matter of the Petition to Approve an Advanced Metering Infrastructure Pilot Program and Associated Tariffs, No. 09-0263, August 14, 2009.



Prepared rebuttal testimony before the Illinois Commerce Commission on behalf of Commonwealth Edison, on the Advanced Metering Infrastructure Pilot Program, ICC Docket No. 06-0617, October 30, 2006.

#### Indiana

Direct testimony before the State of Indiana, Indiana Utility Regulatory Commission, on behalf of Vectren South, on the smart grid. Cause no. 43810, 2009.

#### Kansas

Rebuttal testimony before the State Corporation Commission of the State of Kansas on behalf of Evergy Kansas Central, Inc. and Evergy Kansas South, Inc. in the matter of the Joint Application of Westar Energy, Inc. and Kansas Gas and Electric Company to Make Certain Changes in Their Charges for Electric Services, Docket No. 18-WSEE-328-RTS, December 04, 2020.

Direct testimony before the State Corporation Commission of the State of Kansas on behalf of Evergy Kansas Central, Inc. and Evergy Kansas South, Inc. in the matter of the Joint Application of Westar Energy, Inc. and Kansas Gas and Electric Company to Make Certain Changes in Their Charges for Electric Services, Docket No. 18-WSEE-328-RTS, October 13, 2020.

Rebuttal testimony before the State Corporation Commission of the State of Kansas, on behalf of Westar Energy, in the matter of the Joint Application of Westar Energy, Inc. and Kansas Gas and Electric Company for Approval to Make Certain Changes in their Charges for Electric Services, Docket No. 18-WSEE-328-RTS, July 3, 2018.

Direct testimony before the State Corporation Commission of the State of Kansas, on behalf of Westar Energy, in the matter of the Joint Application of Westar Energy, Inc. and Kansas Gas and Electric Company for Approval to Make Certain Changes in their Charges for Electric Services, Docket No. 18-WSEE-328-RTS, February 1, 2018.

Reply affidavit before the State Corporation Commission of the State of Kansas, on behalf of Westar Energy, in the matter of the General Investigation to Examine Issues Surrounding Rate Design for Distributed Generation Customers, Docket No. 16-GIME-403-GIE, May 5, 2017.

Direct testimony before the State Corporation Commission of the State of Kansas, on behalf of Westar Energy, in the matter of the Application of Westar Energy, Inc. and Kansas Gas and Electric Company to Make Certain Changes in Their Charges for Electric Service, Docket No. 15-WSEE-115-RTS, March 2, 2015.

#### Louisiana

Rebuttal testimony before the Council of the City of New Orleans on behalf of Entergy New Orleans, LLC, in the matter of Application of Entergy New Orleans, LLC for a



Change in Electric and Gas Rates Pursuant to Council Resolutions R-15-194 and R-17-504 and for Related Relief, Docket No. UD-18-07, March 2019.

Direct testimony before the Council for the City of New Orleans on behalf of Entergy New Orleans, LLC, in the matter of Application of Entergy New Orleans, LLC for a Change in Electric and Gas Rates Pursuant to Council Resolutions R-15-194 and R-17-504 and for Related Relief, Docket No. UD-18-07, July 2018.

Direct testimony before the Louisiana Public Service Commission on behalf of Entergy Louisiana, LLC, in the matter of Approval to Implement a Permanent Advanced Metering System and Request for Cost Recovery and Related Relief in accordance with Louisiana Public Service Commission General Order dated September 22, 2009, R-29213, November 2016.

Direct testimony before the Council of the City of New Orleans, on behalf of Entergy New Orleans, Inc., in the matter of the Application of Energy New Orleans, Inc. for Approval to Deploy Advanced Metering Infrastructure, and Request for Cost Recovery and Related Relief, October 2016.

#### Maryland

Direct Testimony before the Maryland Public Service Commission, on behalf of Potomac Electric Power Company in the matter of the Application of Potomac Electric Power Company for Adjustments to its Retail Rates for the Distribution of Electric Energy, April 19, 2016.

Rebuttal Testimony before the Maryland Public Service Commission on behalf of Baltimore Gas and Electric Company in the matter of the Application of Baltimore Gas and Electric Company for Adjustments to its Electric and Gas Base Rates, Case No. 9406, March 4, 2016.

Direct testimony before the Public Service Commission of Maryland, on behalf of Potomac Electric Power Company and Delmarva Power and Light Company, on the deployment of Advanced Meter Infrastructure. Case no. 9207, September 2009.

Prepared direct testimony before the Maryland Public Service Commission, on behalf of Baltimore Gas and Electric Company, on the findings of BGE's Smart Energy Pricing ("SEP") Pilot program. Case No. 9208, July 10, 2009.

#### Minnesota

Rebuttal testimony before the Minnesota Public Utilities Commission State of Minnesota on behalf of Northern States Power Company, doing business as Xcel Energy, in the matter of the Application of Northern States Power Company for Authority to Increase Rates for Electric Service in Minnesota, Docket No. E002/GR-12-961, March 25, 2013.



Direct testimony before the Minnesota Public Utilities Commission State of Minnesota on behalf of Northern States Power Company, doing business as Xcel Energy, in the matter of the Application of Northern States Power Company for Authority to Increase Rates for Electric Service in Minnesota, Docket No. E002/GR-12-961, November 2, 2012.

#### Mississippi

Direct testimony before the Mississippi Public Service Commission, on behalf of Entergy Mississippi, Inc., in the matter of Application for Approval of Advanced Metering Infrastructure and Related Modernization Improvements, EC-123-0082-00, November 2016.

#### Missouri

Direct testimony before the Missouri Public Service Commission, on behalf of Union Electric Company d/b/a Ameren Missouri, in the matter of Union Electric Company d/b/a Ameren Missouri's Tariffs to Increase Its Revenues for Electric Service, ER-2019-0335, July 3, 2019.

#### Montana

Rebuttal testimony before the Public Service Commission of the State of Montana on behalf of NorthWestern Energy, in the matter of NorthWestern Energy's Application for Authority to Increase Retail Electric Utility Service Rates and for Approval of Electric Service Schedules and Rules and Allocated Cost of Service and Rate Design, Docket No. D2018.2.12, April 2019.

Prefiled direct testimony before the Public Service Commission of the State of Montana on behalf of NorthWestern Energy, in the matter of NorthWestern Energy's Application for Authority to Increase its Retail Electric Utility Service Rates and for Approval of its Electric Service Schedules and Rules, Docket No. D2018.2.12, September 28, 2018.

#### New Jersey

Direct testimony before the Board of Public Utilities on behalf of Public Service Electric & Gas Company to support its application for residential time-of-use rates for residential customers. <https://www.brattle.com/wp-content/uploads/2024/01/P-10-FARUQUI-TESTIMONY-AND-SCHEDULES.pdf>. December 29, 2023.

#### Nevada

Prepared rebuttal testimony before the Public Utilities Commission of Nevada on behalf of Nevada Power Company and Sierra Pacific Power Company d/b/a NV Energy, in the matter of net metering and distributed generation cost of service and tariff design, Docket Nos. 15-07041 and 15-07042, November 3, 2015.



Prepared direct testimony before the Public Utilities Commission of Nevada on behalf of Nevada Power Company d/b/a NV Energy, in the matter of the application for approval of a cost-of-service study and net metering tariffs, Docket No. 15-07, July 31, 2015.

#### New Mexico

Direct testimony before the New Mexico Regulation Commission on behalf of Public Service Company of New Mexico in the matter of the Application of Public Service Company of New Mexico for Revision of its Retail Electric Rates Pursuant to Advice Notice No. 507, Case No. 14-00332-UT, December 11, 2014.

#### Oklahoma

Rebuttal Testimony before the Corporation Commission of Oklahoma on behalf of Oklahoma Gas and Electric Company in the matter of the Application of Oklahoma Gas and Electric Company for an Order of the Commission Authorizing Applicant to modify its Rates, Charges and Tariffs for Retail Electric Service in Oklahoma, Cause No. PUD 201500273, April 11, 2016.

Direct Testimony before the Corporation Commission of Oklahoma on behalf of Oklahoma Gas and Electric Company in the matter of the Oklahoma Gas and Electric Company for an Order of the Commission Authorizing Applicant to modify its Rates, Charges and Tariffs for Retail Electric Service in Oklahoma, Cause No. PUD 201500273, December 18, 2015.

Responsive Testimony before the Corporation Commission of Oklahoma on behalf of Oklahoma Gas and Electric Company in the matter of the Application of Brandy L. Wreath, Director of the Public Utility Division, for Determination of the Calculation of Lost Net Revenues and Shared Savings Pursuant to the Demand Program Rider of Oklahoma Gas and Electric Company, Cause No. PUD 201500153, May 13, 2015.

#### Pennsylvania

Direct testimony before the Pennsylvania Public Utility Commission, on behalf of PECO on the Methodology Used to Derive Dynamic Pricing Rate Designs, Case no. M-2009-2123944, January 11, 2011.

#### South Carolina

Rebuttal Testimony before the Public Service Commission of South Carolina on behalf Duke Energy Carolinas, LLC and Duke Energy Progress, LLC in the matter Duke Energy Carolinas, LLC's Establishment of Solar Choice Metering Tariffs Pursuant to S.C. Code Ann. Section 58-40-20, February 23, 2021.

#### Washington

Pre-filed Direct Testimony before the Washington Utilities and Transportation Commission on Behalf of Puget Sound Energy, Dockets UE-22 and UG-22, January 31, 2022.



Pre-filed Direct Testimony before the Washington Utilities and Transportation Commission on Behalf of Puget Sound Energy, Dockets UE-151871 and UG-151872, February 25, 2016.

*Canada*

Alberta

Virtual proceedings in front of the Alberta Utilities Commission, Application No. 24116-A001, Proceeding ID No. 24116. June 24, 2020.

Information Response to Alberta Utilities Commission in Electric Distribution System Inquiry - Combined Module Proceedings ID 24116. June 17, 2020.

British Columbia

Filed expert report, "Capacity Savings Estimates in BC Hydro's 2021 IRP: An Independent Review" with the British Columbia Utilities Commission (BCUC). February 22, 2022.

New Brunswick

Presented before the New Brunswick Energy and Utilities Board in the Matter of the Stakeholder recommendations on rate design reform: Matter 357. May 12, 2020.

Nova Scotia

Presented before the Nova Scotia Utility and Review Board in the Matter of The Public Utilities Act, R. S. N. S. 1989, c380, as amended. Time-Varying Pricing Tariff Application No. M09777. November 20, 2020.

Presented before the Nova Scotia Utility and Review Board to provide an assessment of Nova Scotia Power, Inc.'s proposed Extra Large Industrial Active Demand Control (ELIADC) tariff for Port Hawkesbury Paper (PHP). February 2020.

**REGULATORY APPEARANCES**

Arkansas

Presented before the Arkansas Public Service Commission, "The Emergence of Dynamic Pricing," at the workshop on the Smart Grid, Demand Response, and Automated Metering Infrastructure, Little Rock, Arkansas, September 30, 2009.

Delaware

Presented before the Delaware Public Service Commission, "The Demand Response Impacts of PHI's Dynamic Pricing Program," Delaware, September 5, 2007.

Kansas

Presented before the State Corporation Commission of the State of Kansas, "The Impact of Dynamic Pricing on Westar Energy," at the Smart Grid and Energy Storage Roundtable, Topeka, Kansas, September 18, 2009.



## Ohio

Presented before the Ohio Public Utilities Commission, “Dynamic Pricing for Residential and Small C&I Customers,” at the Technical Workshop, Columbus, Ohio, March 28, 2012.

## Texas

Presented before the Public Utility Commission of Texas, “Direct Load Control of Residential Air Conditioners in Texas,” at the PUCT Open Meeting, Austin, Texas, October 25, 2012.

## SELECTED CONSULTING EXPERIENCE

### *Innovative Pricing*

**Cost of service and tariff design study.** For a large electric utility in South-East Asia, Brattle provided consulting services for their cost of service and tariff design studies for incentive-based regulation, covering regulatory period 2 (2018–2020). Our work focused on understanding the cost drivers, reviewing the extent to which the current tariffs reflect the cost drivers, and developing new tariffs that better align with current and projected costs.

**Impact analysis for TOU rates in Ontario.** Measured the impacts of a system-wide Time of Use (TOU) deployment in the province of Ontario, Canada, on behalf of the Ontario Power Authority. To account for the lack of a designated control group, Brattle created a quasi-experimental design that took advantage of differences in the timing of the TOU rollout.

**Measurement and evaluation for in-home displays, home energy controllers, smart appliances, and alternative rates for Florida Power & Light (FPL).** Carried out a 2-year impact evaluation of a dynamic and enabling technology pilot program. Used econometric methods to estimate the changes in load shapes, changes in peak demand, and changes in energy consumption for three different treatments. The results of this study were shared with Department of Energy to fulfil the data reporting requirements of FPL’s Smart Grid Investment Grant.

**Report examining the costs and benefits of dynamic pricing in the Australian energy market.** For the Australian Energy Market Commission (AEMC), developed a report that reviewed the various forms of dynamic pricing, such as time-of-use pricing, critical peak pricing, peak time rebates, and real-time pricing, for a variety of performance metrics including economic efficiency, equity, bill risk, revenue risk, and risk to vulnerable customers. It also discussed ways in which dynamic pricing could be rolled out in Australia to raise load factors and lower average energy costs for all



consumers without harming vulnerable consumers, such as those with low incomes or medical conditions requiring the use of electricity.

**Whitepaper on emerging issues in innovative pricing.** For the Regulatory Assistance Project (RAP), developed a whitepaper on emerging issues and best practices in innovative rate design and deployment. The paper included an overview of AMI-enabled electricity pricing options, recommendations for designing the rates and conducting experimental pilots, an overview of recent pilots, full-deployment case studies, and a blueprint for rolling out innovative rate designs. The paper's audience was international regulators in regions that were exploring the potential benefits of smart metering and innovative pricing.

**Assessing the full benefits of real-time pricing.** For two large Midwestern utilities, assessed and, where possible, quantified the potential benefits of the existing residential real-time pricing (RTP) rate offering. The analysis included not only "conventional" benefits such as avoided resource costs, but under the direction of the state regulator, was expanded to include harder-to-quantify benefits such as improvements to national security and customer service.

**Pricing and technology pilot design and impact evaluation for Connecticut Light & Power (CL&P).** Designed the Plan-It Wise Energy pilot for all classes of customers and subsequently evaluated the Plan-It Wise Energy program (PWEP). PWEP tested the impacts of CPP, PTR, and time of use (TOU) rates on the consumption behaviors of residential and small commercial and industrial customers.

**Dynamic pricing pilot design and impact evaluation: Baltimore Gas & Electric.** Designed and evaluated the Smart Energy Pricing (SEP) pilot, which ran for four years. The pilot tested a variety of rate designs including critical peak pricing and peak time rebates on residential customer consumption patterns. In addition, the pilot tested the impacts of smart thermostats and the Energy Orb.

**Impact evaluation of a residential dynamic pricing experiment: Consumers Energy (Michigan).** Designed the pilot and carried out an impact evaluation with the purpose of measuring the impact of critical peak pricing (CPP) and peak time rebates (PTR) on residential customer consumption patterns. The pilot also tested the influence of switches that remotely adjust the duty cycle of central air conditioners.

**Impact simulation of Ameren Illinois utilities' power smart pricing program.** Simulated the potential demand response of residential customers enrolled in real-time prices. The results of this simulation were presented to the Midwest ISO's Supply Adequacy Working Group (SAWG) to explore alternative ways of introducing price responsive demand in the region.



**The case for dynamic pricing: Demand Response Research Center.** Led a project involving the California Public Utilities Commission, the California Energy Commission, the state's three investor-owned utilities, and other stakeholders in the rate design process. Identified key issues and barriers associated with the development of time-based rates. Revisited the fundamental objectives of rate design, including efficiency and equity, with a special emphasis on meeting the state's strongly articulated needs for demand response and energy efficiency. Developed a scorecard for evaluating competing rate designs and applied it to a set of illustrative rates that were created for four customer classes using actual utility data. The work was reviewed by a national peer-review panel.

**Analyzed the economics of self-generation of steam.** Specified, estimated, tested, and validated a large-scale model that analyzes the response of some 2,000 large commercial customers to rising steam prices. The model includes a module for analyzing conservation behavior, another module for the probability of self-generation switching behavior, and a module for forecasting sales and peak demand.

**Design and impact evaluation of the statewide pricing pilot: Three California utilities.** Working with a consortium of California's three investor-owned utilities to design a statewide pricing pilot to test the efficacy of dynamic pricing options for mass-market customers. The pilot was designed using scientific principles of experimental design and measured changes in usage induced by dynamic pricing for over 2,500 residential and small commercial and industrial customers. The impact evaluation was carried out using state-of-the-art econometric models. Information from the pilot was used by all three utilities in their business cases for advanced metering infrastructure (AMI). The project was conducted through a public process involving the state's two regulatory commissions, the power agency, and several other parties.

**Economics of dynamic pricing: Two California utilities.** Reviewed a wide range of dynamic pricing options for mass-market customers. Conducted an initial cost-effectiveness analysis and updated the analysis with new estimates of avoided costs and results from a survey of customers that yielded estimates of likely participation rates.

**Economics of time-of-use pricing: A Pacific Northwest utility.** This utility ran the nation's largest time-of-use pricing pilot program. Assessed the cost-effectiveness of alternative pricing options from a variety of different perspectives. Options included a standard three-part time-of-use rate and a quasi-real time variant where the prices vary by day. Worked with the client in developing a regulatory strategy. Worked later with a collaborative to analyze the program's economics under a variety of scenarios of the market environment.



**Economics of dynamic pricing options for mass-market customers - Client: A multi-state utility.** Identified a variety of pricing options suited to meet the needs of mass-market customers, and assessed their cost-effectiveness. Options included standard three-part time-of-use rates, critical peak pricing, and extreme-day pricing. Developed plans for implementing a pilot program to obtain primary data on customer acceptance and load shifting potential. Worked with the client in developing a regulatory strategy.

**Real-time pricing in California - Client: California Energy Commission.** Surveyed the national experience with real-time pricing of electricity, directed at large power customers. Identified lessons learned and reviewed the reasons why California was unable to implement real-time pricing. Cataloged the barriers to implementing real-time pricing in California and developed a program of research for mitigating the impacts of these barriers.

**Market-based pricing of electricity - Client: A large Southern utility.** Reviewed pricing methodologies in a variety of competitive industries including airlines, beverages, and automobiles. Recommended a path that could be used to transition from a regulated utility environment to an open market environment featuring customer choice in both wholesale and retail markets. Held a series of seminars for senior management and their staff on the new methodologies.

**Tools for electricity pricing - Client: Consortium of several U.S. and foreign utilities.** Developed Product Mix, a software package that uses modern finance theory and econometrics to establish a profit-maximizing menu of pricing products. The products range from the traditional fixed-price product to time-of-use prices to hourly real-time prices, and also include products that can hedge customers' risks based on financial derivatives. Outputs include market share, gross revenues, and profits by product and provider. The calculations are performed using probabilistic simulation, and results are provided as means and standard deviations. Additional results include delta and gamma parameters that can be used for corporate risk management. The software relies on a database of customer load response to various pricing options called StatsBank. This database was created by metering the hourly loads of about one thousand commercial and industrial customers in the United States and the United Kingdom.

**Risk-based pricing - Client: Midwestern utility.** Developed and tested new pricing products for this utility that allowed it to offer risk management services to its customers. One of the products dealt with weather risk; another one dealt with the risk that real-time prices might peak on a day when the customer does not find it economically viable to cut back operations.



## *Demand Response*

**Combined heat and power generation study.** Investigated the economic potential for combined heat and power and regulatory policies to unlock that potential in a Middle Eastern country.

**National action plan for demand response: Federal Energy Regulatory Commission.** Led a consulting team developing a national action plan for demand response (DR). The national action plan outlined the steps that need to be taken in order to maximize the amount of cost-effective DR that can be implemented. The final document was filed with U.S. Congress.

**National assessment of demand response potential: Federal Energy Regulatory Commission.** Led a team of consultants to assess the economic and achievable potential for demand response programs on a state-by-state basis. The assessment was filed with the U.S. Congress, as required by the Energy Independence and Security Act.

**Demand response program review for Integrated Resource Plan development.** In response to legislation requiring the Connecticut utilities to jointly prepare a 10-year integrated resource plan, we conducted the analysis and helped prepare the plan. In coordination with the two leading utilities in the state, we conducted a detailed analysis of alternative resource solutions (both supply- and demand-side), drafted the report, and presented it to the Connecticut Energy Advisory Board. The analysis involved a detailed review and critique of the companies' proposed DR programs.

**Integration of DR into wholesale energy markets.** Developed a whitepaper, "Fostering Economic Demand Response in the Midwest ISO," evaluating alternative approaches to efficiently integrating DR into its energy markets while encouraging increased participation. This work involved interviewing market participants and analyzing several approaches to economic DR regarding economic efficiency, participation rates, operational fit with other ISO rules, and susceptibility to state-level and ISO-level implementation barriers. This work involved an extensive survey of DR programs (qualification criteria, bidding rules, incorporation into market clearing software, measurement and verification, and settlement) in ISO/ Regional Transmission Organization (RTO) markets around the country. The project also required a detailed review of existing DR program tariffs for utilities in the RTO's service territory and development of a matrix for summarizing the various characteristics of these programs.

**Integration of DR into resource adequacy constructs.** For the Midwest ISO, assisted in developing qualification criteria for DR as a capacity resource (we also developed estimates of likely future contributions of DR to resource adequacy, for use by their



transmission planning group). For PJM, as part of our review of its capacity market, we developed recommendations on how to treat DR comparably to generation resources while accounting for the special attributes of DR. Our recommendations addressed product definition, auction rules, and penalty provisions. For the Connecticut utilities in their integrated resource planning, we evaluated future resource needs given various levels of demand response programs.

**Evaluation of the demand response benefits of advanced metering infrastructure:**

**Mid-Atlantic utility.** Conducted a comprehensive assessment of the benefits of advanced metering infrastructure (AMI) by developing dynamic pricing rates that are enabled by AMI. The analysis focused on customers in the residential class and commercial and industrial customers under 600 kW load.

**Estimation of demand response impacts: Major California utility.** Worked with the staff of this electric utility in designing dynamic pricing options for residential and small commercial and industrial customers. These options were designed to promote demand response during critical peak days. The analysis supported the utility's advanced metering infrastructure (AMI) filing with the California Public Utilities Commission. Subsequently, the commission unanimously approved a \$1.7 billion plan for rolling out nine million electric and gas meters based in part on this project work.

*Smart Grid Strategy*

**Development of a smart grid investment roadmap for Vietnamese utilities.** For the five Vietnamese power corporations, developed a roadmap to guide future smart grid investment decisions. The report identified and described the various smart grid investment options, established objectives for smart grid deployment, presented a multi-phase approach to deploying the smart grid, and provided preliminary recommendations regarding the best investment opportunities. Also presented relevant case studies and an assessment of the current state of the Vietnamese power grid. The project involved in-country meetings as well as a stakeholder workshop that was conducted by Brattle staff.

**Cost-benefit analysis of the smart grid: Rocky mountain utility.** Reviewed the leading studies on the economics of the smart grid and used the findings to assess the likely cost-effectiveness of deploying the smart grid in one geographical location.

**Modeling benefits of smart grid deployment strategies.** Developed a model for assessing the benefits of smart grid deployment strategies over a long-term (e.g., 20-year) forecast horizon. The model, called iGrid, is used to evaluate seven distinct smart grid programs and technologies (e.g., dynamic pricing, energy storage, PHEVs) against seven key metrics of value (e.g., avoided resource costs, improved reliability).



**Smart grid strategy in Canada.** The Alberta Utilities Commission (AUC) was charged with responding to a Smart Grid Inquiry issued by the provincial government. Advised the AUC on the smart grid, and what impacts it might have in Alberta.

**Smart grid deployment analysis for collaborative of utilities.** Adapted the iGrid modeling tool to meet the needs of a collaborative of utilities in the southern U.S. In addition to quantifying the benefits of smart grid programs and technologies (e.g., advanced metering infrastructure deployment and direct load control), the model was used to estimate the costs of installing and implementing each of the smart grid programs and technologies.

**Development of a smart grid cost-benefit analysis framework.** For the Electric Power Research Institute (EPRI) and the U.S. DOE, contributed to the development of an approach for assessing the costs and benefits of the DOE's smart grid demonstration programs.

**Analysis of the benefits of increased access to energy consumption information.** For a large technology firm, assessed market opportunities for providing customers with increased access to real-time information regarding their energy consumption patterns. The analysis includes an assessment of deployments of information display technologies and analysis of the potential benefits that are created by deploying these technologies.

**Developing a plan for integrated smart grid systems.** For a large California utility, helped to develop applications for funding for a project to demonstrate how an integrated smart grid system (including customer-facing technologies) would operate and provide benefits.

#### *Demand Forecasting*

**Electricity sales and peak demand forecasting study.** For a large electric utility in South-East Asia, Brattle provided consulting services that involved assessing the performance of their load forecasting methodology and developing new models that provided more accurate forecasts.

**Electricity consumption and maximum demand forecasting.** For a medium-sized utility in Asia-Pacific, Brattle provided consulting services on forecasting electricity consumption and maximum demand. Our work focused on analyzing drivers of growth in electricity sales, reviewed model performance, identified best practices and provided recommended approaches for analyzing trends in electricity sales and load forecasting.



**Forecasting review.** Evaluated and critiqued the process conducted by an Australian utility company's electricity market forecasting, including the forecasting of electricity demand, supply, and price.

**Comprehensive review of load forecasting methodology.** PJM Interconnection. Conducted a comprehensive review of models for forecasting peak demand and re-estimated new models to validate recommendations. Individual models were developed for 18 transmission zones as well as a model for the RTO system.

**Analyzed downward trend: Western utility.** Conducted a strategic review of why sales had been lower than forecast in a year when economic activity had been brisk. Developed a forecasting model for identifying what had caused the drop in sales and its results were used in an executive presentation to the utility's board of directors. Also developed a time series model for more accurately forecasting sales in the near term and this model is now being used for revenue forecasting and budgetary planning.

**Analyzed why models are under-forecasting: Southwestern utility.** Reviewed the entire suite of load forecasting models, including models for forecasting aggregate system peak demand, electricity consumption per customer by sector and the number of customers by sector. Ran a variety of forecasting experiments to assess both the ex-ante and ex-post accuracy of the models and made several recommendations to senior management.

**U.S. demand forecast: Edison Electric Institute.** For the U.S. as a whole, developed a base case forecast and several alternative case forecasts of electric energy consumption by end use and sector. Subsequently developed forecasts that were based on EPRI's system of end-use forecasting models. The project was done in close coordination with several utilities and some of the results were published in book form.

**Developed models for forecasting hourly loads: Merchant generation and trading company.** Using primary data on customer loads, weather conditions, and economic activity, developed models for forecasting hourly loads for residential, commercial, and industrial customers for three utilities in a Midwestern state. The information was used to develop bids into an auction for supplying basic generation services.

**Gas demand forecasting system - Client: A leading gas marketing and trading company, Texas.** Developed a system for gas nominations for a leading gas marketing company that operated in 23 local distribution company service areas. The system made week-ahead and month-ahead forecasts using advanced forecasting methods. Its objective was to improve the marketing company's profitability by minimizing penalties associated with forecasting errors.



## *Demand-Side Management*

**The economics of biofuels.** For a western utility that is facing stringent renewable portfolio standards and that is heavily dependent on imported fossil fuels, carried out a systematic assessment of the technical and economic ability of biofuels to replace fossil fuels.

**Assessment of demand-side management and rate design options: Large Middle Eastern electric utility.** Prepared an assessment of demand-side management and rate design options for the four operating areas and six market segments. Quantified the potential gains in economic efficiency that would result from such options and identified high priority programs for pilot testing and implementation. Held workshops and seminars for senior management, managers, and staff to explain the methodology, data, results, and policy implications.

**Likely future impact of demand-side programs on carbon emissions - Client: The Keystone Center.** As part of the Keystone Dialogue on Climate Change, developed scenarios of future demand-side program impacts, and assessed the impact of these programs on carbon emissions. The analysis was carried out at the national level for the U.S. economy, and involved a bottom-up approach involving many different types of programs including dynamic pricing, energy efficiency, and traditional load management.

**Sustaining energy efficiency services in a restructured market - Client: Southern California Edison.** Helped in the development of a regulatory strategy for implementing energy efficiency strategies in a restructured marketplace. Identified the various players that were likely to operate in a competitive market, such as third-party energy service companies (ESCO's) and utility affiliates. Assessed their objectives, strengths, and weaknesses and recommended a strategy for the client's adoption. This strategy allowed the client to participate in the new marketplace, contribute to public policy objectives, and not lose market share to new entrants. This strategy has been embraced by a coalition of several organizations involved in the California PUC's working group on public purpose programs.

**Organizational assessments of capability for energy efficiency - Client: U.S. Agency for International Development, Cairo, Egypt.** Conducted in-depth interviews with senior executives of several energy organizations, including utilities, government agencies, and ministries to determine their goals and capabilities for implementing programs to improve energy end-use efficiency in Egypt. The interviews probed the likely future role of these organizations in a privatized energy market, and were designed to help develop U.S. AID's future funding agenda.



**Enhancing profitability through energy efficiency services - Client: Jamaica Public Service Company.** Developed a plan for enhancing utility profitability by providing financial incentives to the client utility and presented it for review and discussion to the utility's senior management and Jamaica's new Office of Utility Regulation. Developed regulatory procedures and legislative language to support the implementation of the plan. Conducted training sessions for the staff of the utility and the regulatory body.

#### *Advanced Technology Assessment*

**Competitive energy and environmental technologies - Clients: Consortium of clients, led by Southern California Edison, included the Los Angeles Department of Water and Power and the California Energy Commission.** Developed a new approach to segmenting the market for electrotechnologies, relying on factors such as type of industry, type of process and end-use application, and product size. Developed a user-friendly system for assessing the competitiveness of a wide range of electric and gas-fired technologies in more than 100 four-digit SIC code manufacturing industries and 20 commercial businesses. The system includes a database of more than 200 end-use technologies and a model of customer decision making.

**Market infrastructure of energy-efficient technologies - Client: EPRI.** Reviewed the market infrastructure of five key end-use technologies and identified ways in which the infrastructure could be improved to increase the penetration of these technologies. Data was obtained through telephone interviews with equipment manufacturers, engineering firms, contractors, and end-use customers.

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- "Controlling the thirst for demand," with Robert Earle and Anees Azzouni, *Middle East Economic Digest (MEED)*, December 2, 2005.
- "California pricing experiment yields new insights on customer behavior," with Stephen S. George, *Electric Light & Power*, May/June 2005.



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- "Toward post-modern pricing," Guest Editorial, *The Electricity Journal*, July 2003.
- "Demise of PSE's TOU program imparts lessons," with Stephen S. George. *Electric Light & Power*, January 2003, pp.1 and15.
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#### **Books**

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### *Technical Reports*

*Modernizing Distribution Rate Design*, with Ryan Hledik and Lam Long, prepared for ATCO Ltd., March 13, 2020.

*Curating the Future of Rate Design for Residential Customers*, with Wade Davis, Josephine Duh and Cody Warner, *Electricity Policy: Electricity Daily*, July 2016.

*Analysis of Ontario's Full Scale Roll-out of TOU Rates – Final Study*, with Nei, Sanem Sergici, Dean Mountain, Frank Denton, Byron Spencer, and Chris King, prepared for Independent Electric System Operator, February 2016. <http://www.ieso.ca/-/media/files/ieso/document-library/conservation-reports/final-analysis-of-ontarios-full-scale-roll-out-of-tou-rates.pdf>

*Quantifying the Amount and Economic Impacts of Missing Energy Efficiency in PJM's Load Forecast*, with Sanem Sergici and Kathleen Spees, prepared for The Sustainable FERC Project, September 2014.

*Structure of Electricity Distribution Network Tariffs: Recovery of Residual Costs*, with Toby Brown, prepared for the Australian Energy Market Commission, August 2014.

*Time-Varying and Dynamic Rate Design*, with Ryan Hledik and Jennifer Palmer, prepared for RAP, July 2012. <https://www.raponline.org/wp-content/uploads/2016/05/rap-faruquihledikpalmer-timevaryingdynamicratedesign-2012-jul-23.pdf>

*The Costs and Benefits of Smart Meters for Residential Customers*, with Adam Cooper, Doug Mitarotonda, Judith Schwartz, and Lisa Wood, prepared for Institute for Electric Efficiency, July 2011. [http://www.edisonfoundation.net/iee/Documents/IEE\\_BenefitsofSmartMeters\\_Final.pdf](http://www.edisonfoundation.net/iee/Documents/IEE_BenefitsofSmartMeters_Final.pdf)

*Measurement and Verification Principles for Behavior-Based Efficiency Programs*, with Sanem Sergici, prepared for Opower, May 2011. [http://files.brattle.com/files/8217\\_measurement\\_and\\_verification\\_principles\\_for\\_behavior-based\\_efficiency\\_programs\\_sergici\\_faruqui\\_may\\_2011.pdf](http://files.brattle.com/files/8217_measurement_and_verification_principles_for_behavior-based_efficiency_programs_sergici_faruqui_may_2011.pdf)



*Assessing Ontario's Regulated Price Plan*, with Phil Hanser, Ryan Hledik and Jenny Palmer. Ontario Energy Board, December 8, 2010.

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*Demand-Side Bidding in Wholesale Electricity Markets*. With Robert Earle. Australian Energy Market Commission, 2008.  
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*Assessment of Achievable Potential for Energy Efficiency and Demand Response in the U.S. (2010-2030)*. With Ingrid Rohmund, Greg Wikler, Omar Siddiqui, and Rick Tempchin. American Council for an Energy-Efficient Economy, 2008.

*Quantifying the Benefits of Dynamic Pricing in the Mass Market*. With Lisa Wood. Edison Electric Institute, January 2008.

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*Principles and Practice of Demand-Side Management.* With John H. Chamberlin. EPRI TR-102556. Palo Alto: Electric Power Research Institute, August 1993.

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*Practical Applications of Forecasting Under Uncertainty.* With K.P. Seiden and C.A. Sabo. TR-102394. Palo Alto: Electric Power Research Institute, December 1992.

*Improving the Marketing Infrastructure of Efficient Technologies: A Case Study Approach.* With S.S. Shaffer. EPRI TR- 101454. Palo Alto: Electric Power Research Institute, December 1992.

*Customer Response to Rate Options.* With J. H. Chamberlin, S.S. Shaffer, K.P. Seiden, and S.A. Blanc. CU-7131. Palo Alto: Electric Power Research Institute (EPRI), January 1991.

## **PRESENTATIONS & SPEAKING ENGAGEMENTS**

“Utilities Need to Modernize their Tariffs to Enhance the Customer Experience: A National Perspective,” presented to the 21st Century Energy Policy Task Force, Indiana, October 1, 2020.

“Are Consumers Upending the Utility Business Model?” presented at the Florence School of Regulation, September 9, 2020.

“Designing Tariffs for Tomorrow’s Customer: The Innovation Imperative,” presented to the Electricity Authority, September 2, 2020.

“Designing Pilots and Proceeding with Full Scale Deployment,” presented at the Washington Utilities and Transportation Commission, June 8, 2020.

“The Five “Immortal Objections” to Time-of-Use Rates,” presented at the PLMA Load Management Dialogue, May 28, 2020.

“ Stakeholder recommendations on rate design reform: Matter 357,” with Cecile Bourbonnais, presented at the New Brunswick Energy and Utilities Board, May 12, 2020.



“Moving Ahead with Time-Varying Rates (TVR): US and Global Perspectives,” presented at the MI Power Grid: Energy Programs and Technology Pilots Stakeholder Meeting, April 16, 2020.

“Moving Ahead with Time-Varying Rates (TVR): US and Global Perspective,” presented to the NARUC Staff Subcommittee on Rate Design, April 6, 2020.

“Demand on Demand,” presented at the AESP Annual Conference, February 20, 2020.

“Empirical Assessment of the Demand for Residential Solar Distributed Generation and the Impact of Electricity Rate Design Reform,” with Agustin J. Ros and Cecile Bourbonnais, presented at the Rutgers University Center for Research in Regulated Industries, January 17, 2020.

“Assessment of APS’s Bill Comparison Web Tool: Methodology and Findings,” with Ryan Hledik and Cecile Bourbonnais, December 10, 2019.

“A Survey of Residential Time-of-Use (TOU) Rates,” with Ryan Hledik and Sanem Sergici, November 12, 2019.

“Advancing the Practice of Rate Design,” presented at the 40th PLMA Conference, November 6, 2019.

“The Total Value Test (TVT) for Assessing Electrification Programs,” with Ryan Hledik and Omar Siddiqui, presented at the California Efficiency + Demand Management Council (CEDMC), October 24, 2019.

“A Conversation about Customer Centricity,” presented at Virtual Speaker Forum, October 21, 2019.

“Encouraging Rooftop Solar without Creating Cross-Subsidies,” presented to SMUD, April 30, 2019.

“Post-Modern Rate Design: The ‘Secret Sauce’ in Customer Engagement,” presented at the Entergy Regulatory Conference, April 9, 2019.

“Valuing and Compensating Distributed Energy Resources in ERCOT,” with Ira Shavel and Yingxia Yang, prepared for the Texas Clean Energy Coalition, March 28, 2019.

“2040: A Pricing Odyssey,” presented at the EEI Spring Rates and Regulatory Affairs Committee Meeting, March 25, 2019.

“Reinventing Demand Response for the Age of Renewable Energy,” with Ryan Hledik, December 14, 2018.

“Enabling Grid Modernization through Alternative Rates and Alternative Regulation,” with Sanem Sergici and William P. Zarakas, presented at the Energy Policy Roundtable in the PJM Footprint, November 29, 2018.



- “Modernizing Distribution Tariffs for Households,” presented to the Energy Consumers Association in Sydney, Australia, November 9, 2018.
- “The State of Electric Vehicle Home Charging Rates,” with Ryan Hledik and John Higham, presented to Colorado PUC, October 2018.
- “Rate Design to Enable Flexible Loads,” with Mariko Geronimo Aydin, presented at APPA Business & Financial Conference 2018, September 18, 2018.
- “Customer-driven Rate Design is the Wave of the Future,” presented at the Colorado Rural Electric Association Managers Association Meeting, September 10, 2018.
- “Understanding the Costs and Benefits of Electrification: Electrification Cost-Benefit Case Studies,” presented at the Electric Power Research Institute (EPRI) Electrification 2018 International Conference & Exposition, August 23, 2018.
- “Do Load Shapes of PV Customers Differ From Other Customers?” with Walter Graf, Presented at the Center for Research in Regulated Industries (CRRI) 31st Annual Western Conference, June 28, 2018.
- “Tariffs of the Future for Gas Utilities,” with Léa Grausz, Henna Trewn, and Cecile Bourbonnais, presented at the Center for Research in Regulated Industries (CRRI) 31st Annual Western Conference, June 28, 2018.
- “Collecting Allowed Revenues When Demand is Declining,” with Henna Trewn and Léa Grausz, presented at the Center for Research in Regulated Industries (CRRI) 31st Annual Western Conference, June 28, 2018.
- “Incentivizing the Adoption of Gas-Fueled Emerging Technologies with Pricing Tools,” with Léa Grausz, presented at the 27th World Gas Conference, June 25, 2018.
- “Estimating the Impact of Innovative Rate Designs,” presented to Southern California Edison, June 7, 2018.
- “Rate Design 3.0 and The Efficient Pricing Frontier,” presented at the EUCI 2018 Residential Demand Charges Conference, Nashville, TN, May 15, 2018.
- “Does Dynamic Pricing of Electricity Eliminate the Need for Demand Charges?” presented at the Harvard Electricity Policy Group's (HEPG) 89th Plenary Session, January 25, 2018.
- “Dynamic Pricing: What Can We Learn from Other Jurisdictions?” presented at the California Public Utilities Commission's (CPUC) Electric Rate Forum, December 12, 2017.



- “Demand Charges and Dynamic Pricing Are Complements, Not Substitutes,” presented at the California Public Utilities Commission's (CPUC) Electric Rate Forum, December 11, 2017.
- “Dynamic Pricing Works in a Hot and Humid Climate: Evidence from Florida,” with Sanem Sergici and Neil Lessem, presented at the International Energy Policy & Programme Evaluation Conference, November 2, 2017.
- “A Hybrid Model for Forecasting Electricity Sales and Peak Demand: A Case Study of TNB in Malaysia,” with Sanem Sergici and Neil Lessem, presented at the International Energy Policy & Programme Evaluation Conference, November 2, 2017.
- “Workshop on Pricing Reforms,” with Neil Lessem, Presented to Energy Networks Association (ENA), October 17, 2017.
- “A Walk on the Frontier of Rate Design,” with Cody Warner, presented to the Western Farmers Electric Cooperative's Residential Demand Workshop, October 5, 2017.
- “The Future of Tariff Reform: A Global Survey,” with Léa Grausz and Hallie Cramer, presented to the Indiana Energy Association's (IEA) Annual Energy Conference, September 28, 2017.
- “Forecasting the Impact of DSM on Energy Sales,” with Zhen Wang, presented to the Edison Electric Institute (EEI), September 14, 2017.
- “A Global Survey of Customer-centric Tariff Reforms,” with Neil Lessem, presented to the Commerce Commission, Wellington, New Zealand, August 24, 2017.
- “The Public Benefits of Leasing Energy Efficient Equipment: A Utility Case Study,” with Henna Trewn and Neil Lessem, presented at the Center for Research in Regulated Industries' (CRRI) 30th Annual Western Conference, June 30, 2017.
- “Estimating the Impact of DSM on Energy Sales Forecasts: A Survey of Utility Practices,” with James Hall and Zhen Wang, presented at the Center for Research in Regulated Industries' (CRRI) 30th Annual Western Conference, June 29, 2017.
- “Moving Forward with Tariff Reform,” presented during the EEI Webinar on Rate Design, April 6, 2017.
- “An Irreverent Take on Customer Research in Our Industry,” presented at the EPRI Workshop: Understanding Customer Preferences for and Adoption of New Services and Technology, April 4, 2017.
- “The Tariffs of Tomorrow,” presented at the University of California, Davis Energy Efficiency Center Seminar, January 11, 2017.



“Residential Demand Charges, Distributional Effects and Energy Storage,” with contributions from Ryan Hledik, presented during the Edison Electric Institute (EEI) Grid Talk Webinar, November 17, 2016.

“Curating the Future of Rate Design,” presented at the EUCI’s Residential Demand Charges Conference, October 20, 2016.

“Understanding Residential Customer Response to Demand Charges: Present and Future,” with Sanem Sergici and Ryan Hledik, presented at EUCI’s Residential Demand Charges Conference, October 20, 2016.

“Technology’s Role, Rates and Customers, 1985-2016,” presented at the Wisconsin Public Utility Institute, August 16, 2016.

“Dynamic Pricing & Demand Response,” with Sanem Sergici, presented at IPU’s 58th Annual Regulatory Studies Program: The Fundamentals Course, August 11, 2016.

“Retail Costing and Pricing for Electricity,” with Philip Q Hanser and Sanem Sergici, presented at IPU’s 58th Annual Regulatory Studies Program: The Fundamentals Course, August 11, 2016.

“Emerging Issues in Forecasting Energy Consumption,” with Josephine Duh and Zhen Wang, Presented at the CRRI Western Conference 2016, June 24, 2016.

“A Three-Year Impact Evaluation of TOU Rates in Ontario, Canada,” with Neil Lessem, presented at the Center for Research in Regulated Industries (CRRI) 29th Annual Western Conference, June 23, 2016.

“Capturing Smart Meter Enabled Benefits in System Wide Rollouts: June 23, 2016,” presented at the Center for Research in Regulated Industries (CRRI) 29th Annual Western Conference, June 23, 2016.

“Residential Rates for the Utility of the Future,” presented at Grid Edge World Forum 2016, June 22, 2016.

“Residential Rates for the Utility of the Future,” presented to the Alternative Rate Design Stakeholder Process for Xcel Energy, May 13, 2016.

“Modeling Customer Response to Xcel Energy’s RD-TOU Rate,” with Ryan Hledik, presented to Xcel Energy, April 21, 2016.

“Residential Demand Charges: An Overview,” presented at the EEI Rate Committee Meeting, March 15, 2016.

“A Conversation about Standby Rates,” presented to Standby Rate Working Group Michigan Public Service Commission, January 20, 2016.



“Competitive Electricity Pricing Strategies: A California Perspective,” with J. Robert Malko, and Philip R. Swensen, presented at the Fourteenth Annual Rate Symposium, sponsored by the Missouri Public Service Commission, the University of Missouri-Columbia and Utah State University, held in Kansas City, Missouri, February 1988.

“Response of Residential Electric Loads to Time-of-Use Rates: Evidence from Eleven Pricing Experiments,” with J. Robert Malko, presented at Midwest Economics Association Annual Meeting, Louisville, Kentucky, April 1981.

### **SELECTED HONORS & AWARDS**

2023	Lifetime Excellence Award for Leadership in Time-Varying and Dynamic Rates, ESIG (Energy Systems Interaction Group)
2020	<i>Who's Who Legal</i> : Energy Experts
2020	Association of Energy Services Professionals (AESP): Recognized as one of seven individuals who was a game changer in the profession during the past 30 years
2003	Outstanding Research Award in Electricity Pricing, Peak Load Management Alliance
2001	Special Commendation on developing technical solutions to resolve the Western States power crisis, Electric Power Research Institute
1976-77	Regents' Fellowship, The University of California at Davis
1977-78	Dissertation Grant, Kellogg Foundation
1973	Overseas Doctoral Scholarship, Government of Pakistan
1973	Rashid Minhas Gold Medal in Economics, University of Karachi